

## STATE OF MISSOURI OFFICE OF ADMINISTRATION DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM) REQUEST FOR PROPOSAL (RFP)

**AMENDMENT NO.: 2** REQ NO.: NR 886 DFA14000149

RFP NO.: B3Z14289 **BUYER: Stacia Dawson TITLE: School Based Services** PHONE NO.: (573) 522-3052

**ISSUE DATE: May 23, 2014** E-MAIL: Stacia.Dawson@oa.mo.gov

## RETURN PROPOSAL NO LATER THAN: June 6, 2014 AT 2:00 PM CENTRAL TIME

**MAILING INSTRUCTIONS:** Print or type RFP Number and Return Due Date on the lower left hand corner of the

envelope or package. Delivered sealed proposals must be in DPMM office (301 W High Street, Room 630) by the return date and time.

### RETURN PROPOSAL AND AMENDMENT(S) TO:

(U.S. Mail) (Courier Service)

**DPMM** or **DPMM** 

**PO BOX 809** 301 WEST HIGH STREET, ROOM 630 JEFFERSON CITY MO 65102-0809 **JEFFERSON CITY MO 65101-1517** 

SCHOOL DISTRICT ADMINISTRATIVE CLAIMING CONTRACT PERIOD: Effective Date of Contract through Four (4) Quarters of Service

SCHOOL BASED DIRECT CONTRACT PERIOD: Effective Date of Contract through One Year

### DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

### **Missouri Department of Social Services** MO HealthNet Division

The offeror hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all terms and conditions, requirements, and specifications of the original RFP as modified by this and any previously issued RFP amendments. The offeror should, as a matter of clarity and assurance, also sign and return all previously issued RFP amendment(s) and the original RFP document. The offeror agrees that the language of the original RFP as modified by this and any previously issued RFP amendments shall govern in the event of a conflict with his/her proposal. The offeror further agrees that upon receipt of an authorized purchase order from the Division of Purchasing and Materials Management or when a Notice of Award is signed and issued by an authorized official of the State of Missouri, a binding contract shall exist between the offeror and the State of Missouri.

### SIGNATURE REQUIRED

DOING BUSINESS AS (DBA) NAME		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO.		
MAILING ADDRESS		IRS FORM 1099 MAILING ADDRESS		
CITY, STATE, ZIP CODE		CITY, STATE, ZIP CODE		
CONTACT PERSON		EMAIL ADDRESS		
PHONE NUMBER		FAX NUMBER		
TAXPAYER ID NUMBER (TIN)	TAXPAYER ID (TIN) TYPE (	(CHECK ONE)	VENDOR NUMBER (IF KNOWN)	
	FEIN	_ SSN		
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE)				
Corporation Individual State/Local Government Partnership Sole Proprietor IRS Tax-Exempt				
AUTHORIZED SIGNATURE		DATE		
PRINTED NAME		TITLE		
	!			

# **AMENDMENT #2 to RFP B3Z14289**

**TITLE:** School Based Services

**SCHOOL DISTRICT ADMINISTRATIVE CLAIMING CONTRACT PERIOD:** Effective Date of Contract through Four (4) Quarters of Service

**SCHOOL BASED DIRECT CONTRACT PERIOD:** Effective Date of Contract through One Year

RFP B3Z14289 is hereby revised as follows:

- 1. Prospective offerors are hereby advised that the return proposal date has changed from May 30, 2014 at 2:00 PM CST to June 6, 2014 at 2:00 PM CST.
- 2. Contract Period is revised.
- 3. The following paragraphs in RFP B3Z14289 contain changes:

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1.1.27)
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1.3.4 & Tables

1.4.1 d.

2.1.5

2.3.1

2.3.1 a.

2.3.2

2.4.4

2.6.4 including sub-paragraphs

2.6.9

2.8.7

2.8.9 c. 6)

2.9.1 a. - d.

 $2.12.5 \ a.-c.$ 

2.12.13

3.5.3 a.

3.5.3 b.

Pricing Page, 4.1 & Table

- 4. Exhibit C is revised.
- 5. Attachment 2 is added.



## STATE OF MISSOURI OFFICE OF ADMINISTRATION DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM) REQUEST FOR PROPOSAL (RFP)

AMENDMENT NO.: 1 REO NO.: NR 886 DFA14000149

RFP NO.: B3Z14289 **BUYER: Stacia Dawson TITLE: School Based Services** PHONE NO.: (573) 522-3052

ISSUE DATE: May 9, 2014 E-MAIL: Stacia.Dawson@oa.mo.gov

RETURN PROPOSAL DATED CHANGED FROM MAY 20, 2014 TO JUNE 6, 2014 AT 2:00 PM CST

RETURN PROPOSAL NO LATER THAN: June 6, 2014 AT 2:00 PM CENTRAL TIME

**MAILING INSTRUCTIONS:** Print or type RFP Number and Return Due Date on the lower left hand corner of the

envelope or package. Delivered sealed proposals must be in DPMM office (301 W High Street, Room 630) by the return date and time.

**RETURN PROPOSAL AND AMENDMENT(S) TO:** 

(U.S. Mail) (Courier Service)

**DPMM DPMM** or

**PO BOX 809** 301 WEST HIGH STREET, ROOM 630 JEFFERSON CITY MO 65101-1517 **JEFFERSON CITY MO 65102-0809** 

CONTRACT PERIOD REVISED VIA AMENDMENT #2

SCHOOL DISTRICT ADMINISTRATIVE CLAIMING CONTRACT PERIOD: Effective Date of Contract through Four (4) Quarters of Service

SCHOOL BASED DIRECT CONTRACT PERIOD: Effective Date of Contract through One Year

### DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

## **Missouri Department of Social Services** MO HealthNet Division

The offeror hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all terms and conditions, requirements, and specifications of the original RFP as modified by this and any previously issued RFP amendments. The offeror should, as a matter of clarity and assurance, also sign and return all previously issued RFP amendment(s) and the original RFP document. The offeror agrees that the language of the original RFP as modified by this and any previously issued RFP amendments shall govern in the event of a conflict with his/her proposal. The offeror further agrees that upon receipt of an authorized purchase order from the Division of Purchasing and Materials Management or when a Notice of Award is signed and issued by an authorized official of the State of Missouri, a binding contract shall exist between the offeror and the State of Missouri.

SIGNATURE REQUIRED LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO. DOING BUSINESS AS (DBA) NAME MAILING ADDRESS IRS FORM 1099 MAILING ADDRESS CITY, STATE, ZIP CODE CITY, STATE, ZIP CODE CONTACT PERSON EMAIL ADDRESS PHONE NUMBER FAX NUMBER TAXPAYER ID NUMBER (TIN) TAXPAYER ID (TIN) TYPE (CHECK ONE) VENDOR NUMBER (IF KNOWN) SSN FEIN VENDOR TAX FILING TYPE WITH IRS (CHECK ONE) Corporation Individual State/Local Government Partnership Sole Proprietor IRS Tax-Exempt AUTHORIZED SIGNATURE DATE PRINTED NAME TITLE

# AMENDMENT #1 to RFP B3Z14289

**TITLE:** School Based Services

**CONTRACT PERIOD**: Effective Date of Contract through One Year

Prospective offerors are hereby advised that the return proposal date has changed from May 15, 2014 at 2:00 PM CST to May 30, 2014 at 2:00 PM CST.

A SECOND AMENDMENT IS ANTICIPATED



## STATE OF MISSOURI OFFICE OF ADMINISTRATION DIVISION OF PURCHASING AND MATERIALS MANAGEMENT (DPMM) REQUEST FOR PROPOSAL (RFP)

REQ NO.: NR 886 DFA14000149 RFP NO.: B3Z14289

TITLE: **School Based Services BUYER: Stacia Dawson** ISSUE DATE: April 17, 2014 PHONE NO.: (573) 522-3052 E-MAIL: Stacia.Dawson@oa.mo.gov

RETURN PROPOSAL DATED CHANGED FROM MAY 20, 2014 TO JUNE 6, 2014 AT 2:00 PM CST RETURN PROPOSAL DATED CHANGED FROM MAY 15, 2014 TO MAY 30, 2014 AT 2:00 PM CST

RETURN PROPOSAL NO LATER THAN: June 6, 2014 AT 2:00 PM CENTRAL TIME

Print or type **RFP Number** and **Return Due Date** on the lower left hand corner of the envelope or package. Delivered sealed proposals must be in DPMM office (301 W High Street, Room 630) by the return date and time. **MAILING INSTRUCTIONS:** 

(U.S. Mail) (Courier Service)

RETURN PROPOSAL TO: DPMM **DPMM** or

> PO BOX 809 301 WEST HIGH STREET, RM 630 **JEFFERSON CITY MO 65102-0809 JEFFERSON CITY MO 65101-1517**

CONTRACT PERIOD REVISED VIA AMENDMENT #2

SCHOOL DISTRICT ADMINISTRATIVE CLAIMING CONTRACT PERIOD: Effective Date of Contract through Four (4) Quarters of Service

SCHOOL BASED DIRECT CONTRACT PERIOD: Effective Date of Contract through One Year

#### DELIVER SUPPLIES/SERVICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

## **Missouri Department of Social Services** MO HealthNet Division

The offeror hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained herein and the Terms and Conditions Request for Proposal (Revised 12/27/12). The offeror further agrees that the language of this RFP shall govern in the event of a conflict with his/her proposal. The offeror further agrees that upon receipt of an authorized purchase order from the Division of Purchasing and Materials Management or when a Notice of Award is signed and issued by an authorized official of the State of Missouri, a binding contract shall exist between the offeror and the State of Missouri.

SIGNATURE REQUIRED

	DIGITIE	MEQUINED		
DOING BUSINESS AS (DBA) NAME		LEGAL NAME OF ENTITY/INDIVIDUAL FILED WITH IRS FOR THIS TAX ID NO.		
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TAXPAYER ID NUMBER (TIN)	TAXPAYER ID (TIN) TYPE (CHECK ONE) FEIN SSN		VENDOR NUMBER (IF KNOWN)	
VENDOR TAX FILING TYPE WITH IRS (CHECK ONE)				
Corporation Individual State/Lo	ocal Government P	artnership Sole Pro	prietorIRS Tax-Exempt	
AUTHORIZED SIGNATURE		DATE		
PRINTED NAME		TITLE		

### 1. INTRODUCTION AND GENERAL INFORMATION

### 1.1 Introduction:

1.1.1 This document constitutes a request for competitive, sealed proposals for the provision of school based services as set forth herein.

- 1.1.2 Organization This document, referred to as a Request for Proposal (RFP), is divided into the following parts:
  - 1) Introduction and General Information
  - 2) Contractual Requirements
  - 3) Proposal Submission Information
  - 4) Pricing Page(s)
  - 5) Exhibits A H
  - 6) Terms and Conditions

## PARAGRAPH REVISED VIA AMENDMENT #2

- 7) Attachments 1-2 The offeror is advised that attachments exist to this document which provide additional information and instruction. These attachments are separate links that must be downloaded from the Division of Purchasing and Materials Management's Internet web site at: <a href="https://www.moolb.mo.gov">https://www.moolb.mo.gov</a>. It shall be the sole responsibility of the offeror to obtain the attachments. The offeror shall not be relieved of any responsibility for performance under the contract due to the failure of the offeror to obtain a copy of those attachments
- 1.2 Pre-Proposal Conference A pre-proposal conference regarding this Request for Proposal will be held on April 30, 2014 at 9:00 AM in Room 500 of the Harry S Truman Building, 301 West High Street, Jefferson City, Missouri.
- 1.2.1 Pre-Proposal Conference Agenda The offeror should bring a copy of the RFP since it will be used as the agenda for the pre-proposal conference.
- 1.2.2 Pre-Proposal Conference RFP Questions All potential offerors are encouraged to attend the Pre-Proposal Conference as it will be used as the forum for questions, communications, and discussions regarding the RFP. The offeror should become familiar with the RFP and develop all questions prior to the conference in order to ask questions and otherwise participate in the public communications regarding the RFP.
  - a. Prior Communication Prior to the Pre-Proposal Conference, the offeror may submit written communications and/or questions regarding the RFP to the buyer identified on page one. Such prior communication will provide the State of Missouri with insight into areas of the RFP which may be brought up for discussion during the conference and which may require clarification.
  - b. During the Pre-Proposal Conference, it shall be the sole responsibility of the offeror to orally address all issues previously presented to the buyer by the offeror, including any questions regarding the RFP or areas of the RFP requiring clarification.
  - c. Amendment to the RFP Any changes needed to the RFP as a result of discussions from the Pre-Proposal Conference will be accomplished as an amendment to the RFP. Neither formal minutes of the conference nor written records of the questions/communications will be maintained.
- 1.2.3 Pre-Proposal Conference Special Accommodations Offerors are strongly encouraged to advise the Division of Purchasing and Materials Management within five (5) working days of the scheduled pre-proposal conference of any special accommodations needed for disabled personnel who will be attending the conference so that these accommodations can be made.

## 1.3 Background Information:

1.3.1 The mission of the Missouri Department of Social Services (DSS) is to "maintain or improve the quality of life for Missouri citizens". The mission of the MO HealthNet Division (MHD) is to purchase and monitor health care services for low income and vulnerable Missouri citizens and to ensure those citizens have access to excellent health care in order to maximize their quality of life and independence.

- 1.3.2 The MHD is the state agency with responsibility for administering the state Medicaid program which provides health insurance coverage for individuals and families whose income does not exceed maximums set by Federal and State regulation. Its purpose is to assist eligible aged, blind, disabled individuals, pregnant women, families, and/or children with the cost of medical care.
- 1.3.3 MHD provides reimbursement for certain administrative services and health related services provided to eligible students in the school setting. These programs currently operate separately as the School District Administrative Claiming program and the Direct Services program. MO HealthNet school-based claiming is a joint federal-state program that offers reimbursement for both the provision of covered medically necessary school-based services (Direct Service Claiming) and for the costs of administrative activities (School District Administrative Claiming).
  - a. School District Administrative Claiming Program The objective of the School District Administrative Claiming program is to form a partnership between MHD and individual school districts to (1) share in the responsibility for promoting access to health care for students in the school system, (2) prevent costly or long term health care problems for at risk students, and (3) coordinate students' health care needs with other providers. The School District Administrative Claiming program allows Missouri's school districts to become an "administrative arm" of MO HealthNet through eligibility outreach, coordination and referral for improved health care services for students. Many of the activities performed by school district staff meet the criteria for administrative claiming. The primary purpose of the School District Administrative Claiming program is to reimburse school districts for these activities. Currently the School District Administrative Claiming program is administered based on a school district specific or consortium based random moment sample based on the MHD's approved School District Administrative Claiming manual. The current processes for Missouri's School District Administrative Claiming program are outlined in the State's "MO HealthNet School District Administrative Claiming Manual", which is in compliance with the Centers for Medicare and Medicaid Services (CMS) May 2003 "Medicaid School-Based Administrative Claiming Guide".
  - b. <u>Direct Services Program</u> The School-Based Direct Services program provides federal Medicaid funding for medically necessary services provided to eligible children based upon the requirements of a child's Individualized Education Program (IEP). Many children receive MO HealthNet covered services through the children's schools. MO HealthNet reimburses schools for documented medically necessary services that are provided to children who are both MO HealthNet eligible and have been identified as eligible under the Individuals with Disabilities Education Act (IDEA), 34 CFR 300 et seq. The Missouri Department of Elementary and Secondary Education (DESE) is responsible for ensuring that school districts comply with the IDEA requirements as well as with the requirements related to the child's IEP.
    - 1) MO HealthNet has expanded the health care services for which school districts can be reimbursed to include hearing aid, private duty nursing, psychology/counseling, and personal care services in addition to medically necessary physical therapy, occupational therapy, and speech therapy services when specified in the child's IEP. Only allowable MO HealthNet services provided by a qualified provider are eligible for federal reimbursement. These activities are considered "direct medical services" and are governed by both federal and state rules.

2) Currently, providers and school districts submit procedure specific fee-for-service claims through the State's Medicaid Management Information Systems (MMIS), either directly or through a billing agent, for all MO HealthNet allowable services provided to eligible children and are reimbursed the federal share of the MO HealthNet established rate for the service.

## PARAGRAPH AND TABLES REVISED VIA AMENDMENT #2

1.3.4 The following statistics are provided for State Fiscal Years 2011-2014:

District and Charter School	2011	2012	2013	2014
Participation				
School District	444 School	451 School	423 School	417 School
Administrative Claiming	Districts	Districts	Districts	Districts
Direct Service*	203 Providers	230 Providers	229 Providers	241 Providers
Audiology	0	0	0	0
Personal Care	0	0	0	4
Private Duty Nursing	1	8	9	10
Psychology/Counseling	0	1	0	0
Therapy (PT, OT, SP)	203	227	225	235

<sup>\*</sup>Total unduplicated providers who billed for services

District and Charter School	2011	2012	2013*	2014**
Reimbursement				
School District	\$23,925,720	\$24,648,298	\$14,900,606	\$18,338,433
Administrative Claiming*				
Direct Service	\$3,833,859	\$4,698,724	\$3,744,881	\$4,072,856

<sup>\*</sup>For State Fiscal Year 2013 a fewer number of invoices were received from school districts.

1.3.5 Although an attempt has been made to provide accurate and up-to-date information, the State of Missouri does not warrant or represent that the background information provided herein reflects all relationships or existing conditions related to this Request for Proposal.

### 1.4 Available Documents:

- 1.4.1 The following documents are available:
  - a. "Medicaid School-Based Administrative Claiming Guide" by the Centers for Medicare and Medicaid Services (CMS), May 2003 is available on the Internet at <a href="http://www.medicaid.gov/Medicaid-CHIP-Program-Information/By-Topics/Financing-and-Reimbursement/Downloads/2003">http://www.medicaid.gov/Medicaid-CHIP-Program-Information/By-Topics/Financing-and-Reimbursement/Downloads/2003</a> SBS Admin Claiming Guide.pdf.
  - b. MO HealthNet service-specific provider manuals are also available at <a href="http://manuals.momed.com/manuals/">http://manuals.momed.com/manuals/</a>.
  - c. The Missouri School Directory is available on the DESE website at <a href="http://dese.mo.gov/directory">http://dese.mo.gov/directory</a>.

# PARAGRAPH ADDED VIA AMENDMENT #2

d. Correspondence between the Centers for Medicare and Medicaid Services and the state agency regarding Attachment 1 is available as Attachment 2.

<sup>\*\*</sup>State Fiscal Year 2014 includes invoices or claims paid July 2013 through April 2014.

## 2. CONTRACTUAL REQUIREMENTS

## 2.1 General Requirements:

2.1.1 The contractor shall assist in the administration of either School District Administrative Claiming (SDAC) or School-Based Direct Services or both SDAC and School-Based Direct Services for the Department of Social Services, MHD (hereinafter referred to as the state agency), as specified on the Notice of Award issued by the Division of Purchasing and Materials Management.

- 2.1.2 The contractor shall perform all services in accordance with the provisions and requirements stated herein and to the sole satisfaction of the state agency.
- 2.1.3 The contractor for the SDAC services and any of its subcontractors providing SDAC services shall not establish a contract or any other type of agreement for Medicaid administrative claiming services with any school district or group of school districts participating in the SDAC program nor continue providing Medicaid administrative claiming services under a previously established contract or agreement for any school district or group of school districts participating in the SDAC program.
- 2.1.4 The contractor for the school-based direct services and any of its subcontractors providing school-based direct services shall not establish a contract or any other type of agreement for Medicaid direct service claiming with any school district enrolled with MO HealthNet to provide school-based direct services nor continue providing Medicaid direct service claiming under a previously established contract or agreement for any school district enrolled with MO HealthNet to provide school-based direct services.

## PARAGRAPH REVISED VIA AMENDMENT #2

- 2.1.5 If a single contractor is awarded a contract for both the SDAC services and the school-based direct services, the contractor must provide a separate management team for the SDAC services and a separate management team for the school-based direct services, ensuring that the services provided therein are separate and distinct. Separation of the management teams must include the Project Manager position and subordinate staff.
- 2.1.6 The contractor shall agree and understand that participation in the School District Administrative Claiming (SDAC) and School-Based Direct Services programs is totally voluntary on the part of each school district. The state agency cannot guarantee the number of school districts that will participate in the SDAC program or the School-Based Direct Services program. Similarly, the contractor shall not require participation from a specific number of school districts.

### 2.2 Definitions:

- 2.2.1 SDAC: For purposes of this RFP, the following definitions for the terms listed below shall apply to SDAC:
  - a. Central Coder: Person(s) provided by the contractor shall be responsible for reviewing the random moment sample documentation of participant activities performed during the selected moments and determine the appropriate activity code.
  - b. Cost Pool: Group of school district staff from which a statistically valid random sample shall be derived. Staff included are those school district staff who, as part of their routine functions engage in outreach, referral, linkage and coordination activities.
  - c. Random Moment Sample (RMS): A Random Moment Sample, also known as a Random Moment Time Study (RMTS) is a federally accepted method to accurately allocate school district staff time across various activities using a statistically valid sampling of moments and school district staff.
- 2.2.2 Direct Services: For purposes of this RFP, the following definition for the terms listed below shall apply to Direct Services:

a. Certified Public Expenditures (CPE): A mechanism by which a governmental entity certifies that eligible funds were used to provide services legitimately covered by Medicaid.

## 2.3 SDAC Development and Start-Up Requirements:

## PARAGRAPH REVISED VIA AMENDMENT #2

2.3.1 The contractor shall be fully operational (which shall include providing the required personnel and full implementation of all required services pursuant to the requirements of this document) no later than implementation date agreed upon by the state agency and the contractor following CMS approval of the "MO HealthNet School District Administrative Claiming Manual". The "MO HealthNet School District Administrative Claiming Manual" is required to be approved by the CMS. The agreed upon date shall not exceed ninety (90) calendar days following CMS' approval of the "MO HealthNet School District Administrative Claiming Manual". However, if CMS' approval occurs within the last month of a calendar quarter, the agreed upon date may exceed the ninety (90) calendar days in order to be fully operational at the start of a calendar quarter. School district participation shall start the first day of a calendar quarter.

## PARAGRAPH ADDED VIA AMENDMENT #2

a. Once the state agency receives CMS approval of the "MO HealthNet School District Administrative Claiming Manual", the state agency will provide the contractor with a letter indicating the beginning date of the first calendar quarter of services.

## PARAGRAPH MOVED VIA AMENDMENT #2

### 2.3.2 MOVED TO 2.4.4

- 2.3.3 By no later than sixty (60) calendar days after the state agency authorizes the contractor to proceed with services, the contractor must provide the state agency with a draft of all required correspondence templates, training material, and reporting templates for review and approval by the state agency as specified below:
  - a. The correspondence templates, training material, and reporting templates shall include, but not be limited to:
    - 1) School district training material
    - 2) Random Moment Sampling and Centralized Coding process
    - 3) Quarterly report template
    - 4) Invoice review process
    - 5) Any other correspondence templates, training material, and reporting templates necessary to perform the required services.
  - b. The contractor shall not use the state agency's or the Department of Social Services' name, logo, or other identifying marks on any of the materials produced or issued without the prior written approval of the state agency.
  - c. The contractor shall not begin using any such correspondence templates, training material, reporting templates, or any other material until prior written approval by the state agency has been received.
  - d. The contractor shall incorporate and implement any revisions identified by the state agency to the contractor's correspondence templates, training material, reporting templates, or any other materials within the time frame specified by the state agency.
  - e. After the state agency's initial approval, the contractor shall submit any modifications, alterations, or changes to the correspondence templates, training material, reporting templates, or any other materials to the state agency for review and approval at least thirty (30) calendar days prior to implementation.

### **2.4** Overall Administrative Requirements:

2.4.1 The contractor shall have staff available during the hours of 8:00 a.m. to 5:00 p.m. central time Monday through Friday to provide assistance to school districts with questions or problems encountered while participating in the SDAC or School Based Direct Services programs.

- 2.4.2 SDAC: The contractor shall understand that the state agency's "MO HealthNet School District Administrative Claiming Manual" is currently in draft status and has yet to be approved by the CMS. A copy of the draft manual is provided herein as Attachment 1. Once the manual is approved and in the event any changes are made to the manual by the state agency during the duration of the contract, the state agency will provide the contractor with the officially approved manual by the CMS. The state agency shall not require the contractor's services or assistance during CMS' approval process of the manual. The contractor shall be responsible for the following School District Administrative Claiming functions in accordance with the "MO HealthNet School District Administrative Claiming Manual", as approved by the CMS.
  - a. Train school districts on all elements of the School District Administrative Claiming program.
  - b. Design and administer a statistically valid Random Moment Sample (RMS) process on a quarterly basis.
  - c. Design and implement a centralized coding process.
  - d. Implement required School District Administrative Claiming performance monitoring activities and report all activities to the state agency.
- 2.4.3 School-Based Direct Services: The contractor shall be responsible for the following School-Based Direct Service functions.
  - a. Design a statewide cost-based reimbursement process for School-Based Direct Services based on certified public expenditures (CPEs) including a process for quarterly reconciliation and final settlement.
  - b. Assist the state agency in obtaining CMS approval for the cost-based reimbursement process.
  - c. Implement the approved quarterly reconciliation and final settlement process.

## PARAGRAPH INSERTED VIA AMENDMENT #2 AND REMAINING PARAGRAPHS RENUMBERED ACCORDINGLY

- 2.4.4 By no later than five (5) calendar days after the state agency authorizes the contractor to proceed with services, the contractor shall provide the state agency with the name, address, and phone number of the project manager to coordinate communication, deliverables, and progression between the state agency and the contractor. The project manager shall be a key position that must have advanced communication (oral and written), organizational and time management skills.
- 2.4.5 SDAC and School-Based Direct Services: All correspondence and communications with CMS shall be through the state agency. The contractor shall not have direct contact with CMS, but may be required to participate with the state agency in CMS communications.

## 2.5 School District Administrative Claiming Training:

- 2.5.1 The contractor shall train all participating school district cost pool staff on the School District Administrative Claiming program requirements listed below, as outlined in the "MO HealthNet School District Administrative Claiming Manual", as approved by CMS utilizing the training material provided by the state agency to include, but not be limited to,:
  - a. Cost pool participant criteria;
  - b. RMS process and form completion;
  - c. Salary and fringe calculation;
  - d. Medicaid Eligibility Rate (MER) process
  - e. Provider participation rate;
  - f. Indirect cost rate;

- g. Total expenditure certification;
- h. Invoicing process; and
- . Appropriate documentation requirements.
- 2.5.2 The contractor may develop additional training material and shall submit to the state agency for approval as specified in the SDAC Development and Start-Up Requirements.
- 2.5.3 The contractor shall assure all participating school district cost pool staff are trained in accordance with the timeframes listed below:
  - a. Initially when the School District Administrative Claiming Program begins in the district;
  - b. At least annually (at least one hour each year);
  - c. Prior to the time a new staff is to be sampled; and
  - d. When the results of the time study indicate that one or more school district cost pool staff may not be responding correctly on the RMS form.

# 2.6 School District Administrative Claiming RMS and Centralized Coding Development & Administration:

- 2.6.1 By no later than sixty (60) calendar days prior to implementation of the RMS, the contractor shall develop and submit to the state agency for approval a statistically valid RMS and Centralized Coding process for all of the school districts participating in School District Administrative Claiming. The RMS plan shall be a step by step process beginning with the contractor's selection of school district staff and the available moments up through the completion of the final quarterly RMS. The RMS process shall be administered on a quarterly basis, in compliance with the "MO HealthNet School District Administrative Claiming Manual", as approved by CMS. The RMS process shall be conducted statewide. The RMS shall include all of the school districts participating during each quarter with active, approved cooperative agreements and methodologies with the state agency.
  - a. The contractor shall ensure that the contractor and school district personnel utilize the RMS form included within the "MO HealthNet School District Administrative Claiming Manual", as approved by CMS. Both electronic and paper RMS forms must be exactly the same.
  - b. The contractor shall understand that not all school district staff has Internet access. Therefore, the contractor must ensure that the RMS process accommodates such school district staff that does not have Internet access.
  - c. The contractor shall allow the state agency access to the contractor's web-based RMS system maintaining all quarterly RMS forms. Access to the contractor's web-based RMS system shall be the actual system utilized by the contractor's staff, not a separate system. The RMS system shall contain, at a minimum, the following components:
    - 1) Date RMS form is made available to assigned cost pool staff person;
    - 2) Date(s) accessed and completed by cost pool staff person;
    - 3) All information obtained upon completion by cost pool staff person;
    - 4) All documentation of updates/additions/deletions of information after completion of the form.
- 2.6.2 The contractor shall administer the quarterly RMS and centralized coding process as approved by the state agency and submit RMS results to the state agency no later than twenty (20) working days following the reporting quarter.
- 2.6.3 The contractor shall implement a process to ensure that the appropriate school district staff are assigned to the cost pool as defined in the "MO HealthNet School District Administrative Claiming Manual", as approved by CMS.

## PARAGRAPH AND SUB-PARAGRAPHS REVISED VIA AMENDMENT #2

- 2.6.4 The contractor shall develop a quarterly RMS which consists of 2,401 moments.
  - a. The RMS is based on a ninety-five percent (95%) confidence level +/- two percent (2%) error limit.

b. The contractor shall add fifteen percent (15%) to the valid sample size creating a total of 2,761 moments per quarter.

- c. The population size is based on the total number of available moments within the given quarter.
- 2.6.5 The contractor shall have a response rate of at least eighty-five percent (85%) of the RMS forms generated. In the event that an eighty-five percent (85%) compliance rate is not met, all non-returned moments shall be coded as non-Medicaid. If the quarterly eighty-five percent (85%) compliance rate is reached through the fifteen percent (15%) oversampling method, those non-response moments shall not be included in the calculation of the RMS results.
- 2.6.6 The contractor shall ensure that all RMS forms returned are completed accurately including but not limited to the following components:
  - a. The contractor shall review school district cost pool staff attendance records to ensure consistency with RMS form results.
  - b. The description includes enough information to properly code the RMS form and only includes the description of the activity during the assigned moment.
  - c. The form is signed and dated by the assigned cost pool staff within the required timeframes.
- 2.6.7 The contractor shall be solely responsible for the coding of the returned RMS forms and shall not request or require the state agency or school district staff to code or provide any type of assistance in the coding of the RMS forms.
- 2.6.8 If additional information is necessary to code the RMS form properly, the contractor shall communicate the request for additional information to the school district via e-mail for response. If no response is received within five (5) working days or not enough information is received from the school district, the contractor shall invalidate the RMS form. All correspondence shall be maintained for documentation of coding and shall be provided upon request by the state agency.

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2.6.9 DELETED

### 2.7 School District Administrative Claiming Performance Monitoring and Reporting Requirements:

- 2.7.1 The contractor shall oversee the School District Administrative Claiming program to ensure compliance with the "MO HealthNet School District Administrative Claiming Manual", as approved by CMS.
- 2.7.2 The contractor shall conduct reviews of each invoice submitted by a school district to include only the below functions
  - a. Verify the school district has an approved cooperative agreement and methodology on file with the state agency. The state agency will provide an electronic log of current agreements and methodologies quarterly via email.
  - b. Assure all costs claimed on the invoice are not more than +/- five percent (5%) of the costs claimed the same quarter the previous year, or the previous quarter if the previous year was not claimed.
    - 1) If salary, fringe, or total costs are within the +/- five percent (5%) threshold, no further action regarding costs is necessary.
    - 2) If salary, fringe, or total costs are not within the +/- five percent (5%) threshold, the contractor must request justification from the school district as to the reason for the change in costs.
  - c. Verify the correct quarterly RMS results have been claimed on the invoice.
  - d. Verify the school district's Medicaid eligibility rate claimed on the invoice matches the state agency eligibility percentage, as determined by the State of Missouri's Information Technology Services Division (ITSD) and submitted with the invoice.
  - e. Verify the quarterly certification of total expenditures submitted with the invoice. Verification must include:
    - 1) Matches the time period in which the invoice covers;
    - 2) Signed by the school district's authorized representative;

3) The total certification amount is at least the amount of the invoice reimbursement amount.

- f. Verify the indirect cost rate claimed on the invoice matches the Indirect Cost Allocation and Certification Summary on file at the Department of Elementary and Secondary Education at: <a href="http://mcds.dese.mo.gov/quickfacts/Pages/District-and-School-Information.aspx?RootFolder=%2Fquickfacts%2FSchool%20Finance%20Data%20and%20Reports%2FIndirect%20Cost&FolderCTID=0x012000B3EF86959C3A824680BF44E0680ED1F4&View={0E813976-3BD6-4D9B-9112-5D0C54B515E8}.</a>
- g. Verify invoice mathematical calculations are correct.
- h. Verify any adjustments required, whether generated by the school district or the state agency, have been appropriately included on the invoice.
- 2.7.3 The contractor shall finalize the review of each invoice and provide questions to the school district, if necessary, or submit the invoice to the state agency for processing within two (2) weeks of receipt of the school district invoice.
  - a. If findings are discovered during the invoice review process, the contractor shall communicate these findings to the school district via e-mail for response. If no response is received within two (2) weeks or not enough information is received from the school district, the contractor shall deny the invoice. Upon receipt of appropriate information, the contractor shall process the invoice.
  - b. The contractor shall submit approved school district invoices to the state agency at:

MO HealthNet Division Attn: Program Operations PO Box 6500 Jefferson City, MO 65102-6500

- 2.7.4 The contractor shall provide performance monitoring activities to assure that the participating school districts are appropriately claiming for services provided under the School District Administrative Claiming Program in accordance with the "MO HealthNet School District Administrative Claiming Manual", as approved by CMS. The performance monitoring shall be completed by the fourth month following the end of the quarter being reviewed. The School District Administrative Claiming components included in the performance monitoring shall include, but are not limited to, provider participation rate, verification of school district cost pool staff salary and benefits, and documentation requirements which must meet the criteria specified below.
  - a. Provider Participation Rate On a semi-annual basis, the contractor shall randomly select one percent (1%) of school districts participating in the April-June quarter and October-December quarter and verify the provider participation rate was calculated accurately and appropriately reflected on the corresponding quarter's invoice.
  - b. School District Cost Pool Staff Salary and Benefits On a quarterly basis, the contractor shall select a sample of participating school districts (no less than 20 districts per quarter) to verify the appropriate staff and costs are being included and that all federal funding sources are removed. (The contractor cannot select the same school districts for review more than once in a two-year period.)
  - c. Documentation When requested verbally or in writing by the state agency, the contractor shall verify accuracy and maintenance of the School District Administrative Claiming program documentation by conducting desk audits, interviews, and periodic site visits with the school districts.
- 2.7.5 The contractor shall maintain documentation of all School District Administrative Claiming requirements contained in this section and provide the information quarterly to the state agency in the format specified by the state agency.

2.7.6 Quarterly Reporting: On a quarterly basis, the contractor shall provide the state agency with a report including, but not limited to, the following information:

- a. The number of school district staff participating in the School District Administrative Claiming RMS by school district and cost pool for the previous quarter;
- b. A detailed review of the Performance Monitoring functions completed each quarter;
- c. Summary of the RMS results for the previous quarter;
- d. Copies of requested RMS observation forms:
- e. Summary results of the RMS response validation process for the previous quarter;
- f. Summary report of all training activities completed during the previous quarter; and
- g. Any additional documentation as requested by the state agency.

# 2.8 School-Based Direct Services Reconciliation and Settlement Methodology Requirements:

- 2.8.1 The contractor shall develop, in conjunction with the state agency, a statewide cost-based reimbursement process for School-Based Direct Services based on certified public expenditures including a process for quarterly reconciliation and final settlement based on actual expenditures.
- 2.8.2 By no later than thirty (30) calendar days after the state agency authorizes the contractor to proceed with services, the contractor shall prepare a draft implementation plan for the development of the cost-based reimbursement process, for review and approval by the state agency. The contractor shall revise the draft implementation plan to meet state agency requirements as necessary.
- 2.8.3 The contractor shall assist the state agency with gaining CMS approval for the cost-based reimbursement process including, but not limited to, drafting correspondence, drafting responses to questions, and participating in meetings.
- 2.8.4 Upon approval of the cost-based reimbursement implementation plan by the state agency, the contractor shall assist the state agency in developing all required State Plan Amendments (SPAs) including, but not limited to, identifying the appropriate point of contact to provide expedited approval, completion of documentation, drafting responses to follow up questions, and providing sample language to include in the SPA to address necessary changes. The contractor shall assist the state agency in drafting necessary administrative rules.
- 2.8.5 The contractor shall train the appropriate state agency and school district staff on the School-Based Direct Services Reconciliation and Cost Settlement Process, approved via the State Plan Amendment process.
- 2.8.6 The contractor shall develop and implement school district cost reporting procedures including, but not limited to, collection of expenditure data, calculation of costs, and submission of certifications of expenditures by school districts.
  - a. The contractor shall develop standardized cost reporting forms in collaboration with the state agency, which shall be completed and submitted electronically and in paper form. To the extent possible, the contractor shall consider existing school district and state agency cost reporting submission requirements.
  - b. The contractor shall ensure that each school district submits a certification of state match signed by the school district CFO or appropriate designee in accordance with the approved implementation plan. Should such matching funds be limited or become unavailable to any participating school districts, the contractor shall immediately notify the state agency which shall limit or deny reimbursement of federal funds until such time as the appropriate matching funds are available. In addition, the contractor shall audit the school districts' methodology for identifying the state matching funds.

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2.8.7 The contractor shall have a final settlement process that includes the method and schedule by which the contractor shall perform desk reviews and onsite audits of cost reports for all participating school districts

and see that necessary adjustments are made to bring the cost reports into compliance with program requirements.

- 2.8.8 The contractor shall report quarterly all audit activities to the state agency. The quarterly reports shall include the following:
  - a. Itemized list of all desk reviews performed;
  - b. Total number of desk reviews performed;
  - c. Itemized list of all on-site audits:
  - d. Total number of on-site audits performed;
  - e. Itemized list of all audit findings by school district;
  - f. Total amount identified as a result of audits as overpayments;
  - g. Ad hoc reports at the request of the state agency, and
  - h. A summary of key findings from desk reviews and audit activities and recommendations for improvement (e.g., changes to guidance and training documents).
- 2.8.9 The contractor shall develop, implement, and administer a Compliance Review program to ensure that the participating school districts are appropriately claiming School-Based Direct Services. The Compliance Review program must be approved by CMS and should include, but not be limited to, the following:
  - a. A process for outlier identification and verification of compliance.
  - b. Periodic site visits to school districts to review documentation maintained on site.
  - c. A process for the selection of a statistically valid sample of claims submitted by school districts to determine that appropriate documentation and reimbursement requirements were met through a review of:
    - 1) Student files including IEPs, physician authorization (where applicable), adequate documentation of medical necessity of the services provided, etc.,
    - 2) Individual provider files including licenses/certifications of providers, provider contracts, etc.,
    - 3) Attendance records.
    - 4) Provider documentation showing that covered services were provided,
    - 5) Copies of claims submitted and financial documents necessary to verify state matching funds, and

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- 6) Verification that administrative costs for direct service staff claimed for the cost reconciliation and settlement process are not also claimed under the School District Administrative Claiming program.
- 2.8.10 Quarterly Reporting -- On a quarterly basis, the contractor shall provide the state agency with a report including, but not limited to, the following information:
  - a. A listing of school districts participating in School-Based Direct Services;
  - b. Produce a detailed Compliance Review report completed:
  - c. Summary of deficiencies identified in the Compliance Review;
  - d. Copies of all Compliance Review, cost reconciliation, and cost settlement documentation upon request, and
  - e. Any additional documentation as requested by the state agency

## 2.9 Other Requirements:

2.9.1 Submission of Reports - The contractor shall develop and submit reports in an electronic format as specified by the state agency. For each report, the contractor must obtain the prior written approval of the state agency on the format and design of the report prior to its first submission. Within thirty (30) calendar days of the request by the state agency, the contractor shall change the reporting format and data components of any report to meet the state agency's needs. The contractor's reports shall include a

summary of activities with school districts, including problems discovered and resolution. The contractor shall provide all quarterly reports as follows:

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- a. January-March quarter due May 1st of each year
- b. April-June quarter due August 1<sup>st</sup> of each year
- c. July-September quarter due November 1st of each year
- d. October-December quarter due February 1<sup>st</sup> of each year
- 2.9.2 The contractor shall exclude individuals from work under this contract that have been identified as having Office of Inspector General (OIG) sanctions, having failed to renew their license or certification registration, having a revoked professional license or certification, having been excluded from participation in federal health care programs under either section 1128 of the Social Security Act, or having been terminated by the state agency. The contractor can access debarred and OIG sanction information on the Internet at <a href="http://exclusions.oig.hhs.gov/">http://exclusions.oig.hhs.gov/</a>. The contractor shall maintain documentation of verification of the OIG sanctions for each employee or individual with ownership interest. The state agency or its authorized agent shall conduct a periodic review to determine if appropriate exclusions and corrective action have occurred.
- 2.9.3 The contractor shall be responsible for coordination and payment of all travel, lodging, meals, and other related arrangements.
- 2.9.4 The contractor shall make all data collected from the school districts readily available upon request from the state agency. Where applicable, the contractor shall utilize web-based processes for the data collection and reporting from school districts.
- 2.9.5 The contractor must maintain financial and accounting records and evidence pertaining to the contract in accordance with generally accepted accounting principles and other procedures specified by the state agency.
  - a. The contractor shall make all such records, books, and other documents relevant to the contract available to the state agency and its designees and the Missouri State Auditor in a format acceptable to the state agency at all reasonable times during the term of the contract.
  - b. The contractor shall retain all such records according to the state agency's retention period or the completion of an independent audit, whichever is later. If any litigation, claim, negotiation, audit, investigation, or other actions involving the records has been started before the expiration of the retention period, the contractor shall retain such records until completion of such action and resolution of all issues that arise from it.
  - c. The contractor shall permit the state agency, governmental auditors and authorized representatives of the State of Missouri to audit or examine, copy, or investigate any of the contractor's records, procedures, books, documents, papers, and records recording receipts and disbursements of any of the funds paid to the contractor. Failure to retain adequate documentation for any service billed may result in recovery of payments for services not adequately documented. Any audit exception noted by governmental auditors shall not be paid by the state agency and shall be the sole responsibility of the contractor. However, the contractor may contest any such exception by any legal procedure the contractor deems appropriate. The state agency will pay the contractor all amounts which the contractor may ultimately be held entitled to receive as a result of any such legal action.
- 2.9.6 Unless specified herein, the contractor shall furnish all material, labor, facilities, equipment, and supplies necessary to perform the services required herein.

### 2.10 Contract Monitoring/Compliance:

2.10.1 The state agency reserves the right to monitor the contract throughout the effective period of the contract to ensure compliance with contractual requirements.

- 2.10.2 The contractor shall cooperate with any state agency review of records and other documentation related to the contractor's performance under the contract.
  - a. Quarterly Reporting In the event the contractor fails to submit the quarterly reports required by the contract or maintain corresponding documentation to verify and validate each detail upon request by the state agency, as required, the state agency may implement the Corrective Action section herein.
- 2.10.3 <u>Risk of Non-Compliance</u>: In the event the state agency determines the contractor to be at risk for non-compliance with contractual requirements, the state agency shall have the right to impose special conditions or restrictions on the contractor to mitigate such risk.
  - a. Special conditions or restrictions may include, but are not limited to:
    - 1) requiring the contractor to obtain additional technical assistance;
    - 2) requiring additional levels of prior approval from the state agency for contract activities;
    - 3) requiring additional or more detailed financial reports and/or other documentation; and
    - 4) additional, ongoing contract monitoring/oversight by the state agency.
  - b. The state agency shall provide written notification to the contractor of the determination of risk of non-compliance, identifying any special conditions or restrictions to be imposed by the state agency.
- 2.10.4 <u>Corrective Action</u>: In the event the state agency determines the contractor is not meeting performance or other contractual requirements, the state agency may require the contractor to submit and implement a corrective action plan.
  - a. The state agency shall provide written notification to the contractor, identifying the specific performance or other contractual requirements that are not being met and the expected corrective resolution.
  - b. The contractor shall submit a written corrective action plan to the state agency within the timeframes specified in the state agency notification.
  - c. The corrective action plan must include the actions the contractor proposes to take to remedy concerns, timeframes for achieving such, the person(s) responsible for the necessary action, the improvement that is expected, a description of how progress will be measured and a description of the actions to be taken to prevent the situation from recurring.
  - d. Within five (5) working days of receipt of the corrective action plan, the state agency will notify the contractor in writing if the corrective action plan is approved or if modifications are required.
    - 1) In the event the state agency requires changes to the corrective action plan, the contractor shall submit a revised corrective action plan within five (5) working days of receipt of the state agency's notification that changes are required.
  - e. In the event the contractor fails to submit an action plan within the required timeframe or the contractor fails to implement the corrective action plan within the required timeframe, the state agency may withhold payment from the next payment due to the contractor as follows:
    - 1) The amount withheld shall be ten percent (10%) of the total amount of the next payment due to the contractor.

2) The state agency shall continue to withhold up to ten percent (10%) until successful correction of the services failure by the contractor.

- 3) After successful correction of the services failure, the state agency shall pay the contractor the total amount of all payments withheld.
- f. Failure of the contractor to improve performance or to meet other contractual requirements within the timeframes required in the approved corrective action plan may result in termination of the contract or other remedies available to the state agency.

# 2.11 Damages:

- 2.11.1 Actual Damages: In the event the contractor fails to comply with the requirements set forth herein which results in a federal disallowance or through a state agency desk review, the amount of the disallowance shall be charged to the contractor as actual damages, not to exceed the total amount paid to the contractor by the state agency.
  - a. Such damages shall, at the sole discretion of the state agency, either be deducted from the contractor's invoices pursuant to the contract or paid by the contractor as a direct payment to the state agency.
  - b. Any assessment of actual damages shall be in addition to, not in lieu of, the rights of the State of Missouri to pursue other appropriate remedies available to the State of Missouri.
- 2.11.2 Attorney Fees: In the event the state agency should prevail in any legal action arising out of the performance or non-performance of the contract, the contractor shall pay, in addition to any damages, all expenses of such action including reasonable attorney's fees and costs. The term "legal action" shall be deemed to include administrative proceedings of all kinds, as well as all actions at law or equity.

## 2.12 Invoicing and Payment Requirements:

- 2.12.1 Prior to any payments becoming due under the contract, the contractor must return a completed State of Missouri Vendor Input/ACH-EFT Application, which is downloadable from the Vendor Services Portal at: https://www.vendorservices.mo.gov/vendorservices/Portal/Default.aspx.
  - a. The contractor understands and agrees that the State of Missouri reserves the right to make contract payments through electronic funds transfer (EFT).
  - b. The contractor must submit invoices on the contractor's original descriptive business invoice form and must use a unique invoice number with each invoice submitted. The unique invoice number will be listed on the State of Missouri's EFT addendum record to enable the contractor to properly apply the state agency's payment to the invoice submitted. The contractor may obtain detailed information for payments issued for the past 24 months from the State of Missouri's central accounting system (SAM II) on the Vendor Services Portal at:

https://www.vendorservices.mo.gov/vendorservices/Portal/Default.aspx

- 2.12.2 SDAC Invoicing The contractor shall submit invoices on a quarterly basis following the submission of the SDAC quarterly reports.
- 2.12.3 School-Based Direct Services Invoicing -- The contractor shall not submit invoices until the CMS approves the contractor's cost-based reimbursement process and the contractor has fully implemented the School-Based Direct Services methodology. Once approval is obtained through the State Plan Amendment process, the contractor shall begin submitting invoices for the School-Based Direct Services. The contractor shall not be entitled to any payments for School-Based Direct Services for the period prior to the effective date of the State Plan Amendment.
- 2.12.4 All invoices shall be submitted to the address stated below:

MO HealthNet Division Attn: Program Operations PO Box 6500 Jefferson City, MO 65102-6500

2.12.5 School District Administrative Claiming Payments – Following the state agency's acceptance of the contractor's quarterly report, the contractor shall be paid one-fourth of the maximum annual price stated on the Pricing Page. In no event shall the annual amount paid to the contractor exceed the actual annual net recovery to the state.

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a. The fourth quarter payment of the contract period shall not be made to the contractor until the final actual annual administrative claim to the state is determined. The determination of the final actual administrative claim shall be based on the invoices received by 60 calendar days after the end of the contract period. Such payment shall be made to the contractor no later than ninety (90) calendar days following the end of the contract period.

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b. If the actual annual administrative claim for the contract period is 95% or greater than the estimated annual administrative claim stated on the Pricing Page, the contractor shall receive the full fourth quarterly payment.

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c. If the actual annual administrative claim for the contract period is less than 95% of the estimated annual administrative claim stated on the Pricing Page, the fourth quarterly payment to the contractor shall be as follows:

Percentage of Actual Administrative Claim	Percent of Fourth Quarter Payment
From 90% up to 95%	75%
From 85% up to 90%	50%
Below 85%	0%

- 2.12.6 School Based Direct Services Payments Following the state agency's acceptance of the contractor's services, the contractor shall be paid one-fourth of the firm, fixed annual price stated on the Pricing Page.
- 2.12.7 The contractor shall agree that payment to the contractor does not constitute final acceptance of the contractor's work by the state agency.
- 2.12.8 The contractor shall understand and agree that reimbursement for the services provided under this agreement shall be contingent upon the Centers for Medicare and Medicaid Services approval of the reimbursement methodology and the availability of Federal Funds.
- 2.12.9 Other than the payments and reimbursements specified above, no other payments or reimbursements shall be made to the contractor for any reason whatsoever including, but not limited to taxes, travel expenses, shipping charges, insurance, interest, penalties, termination payments, attorney fees, liquidated damages, etc.
- 2.12.10 Notwithstanding any other payment provision of the contract, if the contractor fails to perform required work or services, fails to submit reports when due, or is indebted to the United States, the state agency may withhold payment or reject invoices under the contract.
- 2.12.11 Final invoices are due by no later than thirty (30) calendar days of the expiration of the contract. The state agency shall have no obligation to pay any invoice submitted after the due date.
- 2.12.12 If the contractor is overpaid by the state agency, upon official notification by the state agency, the contractor shall provide the state agency (1) with a check payable as instructed by the state agency in the

amount of such overpayment at the address specified by the state agency or (2) deduct the overpayment from the monthly invoices as requested by the state agency.

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2.12.13 The contractor shall understand and agree that upon cancellation or termination of contract, the final quarterly payment will be withheld until all applicable transition issues are resolved.

# **2.13** Other Contractual Requirements:

- 2.13.1 Contract A binding contract shall consist of: (1) the RFP, amendments thereto, and any Best and Final Offer (BAFO) request(s) with RFP changes/additions, (2) the contractor's proposal including any contractor BAFO response(s), (3) clarification of the proposal, if any, and (4) the Division of Purchasing and Materials Management's acceptance of the proposal by "notice of award". All Exhibits and Attachments included in the RFP shall be incorporated into the contract by reference.
  - a. A notice of award issued by the State of Missouri does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services for the State of Missouri, the contractor must receive a properly authorized purchase order or other form of authorization given to the contractor at the discretion of the state agency.
  - b. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein.
  - c. Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the Division of Purchasing and Materials Management prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.
- 2.13.2 Contract Period The original contract period shall be as stated on the Notice of Award. The contract shall not bind, nor purport to bind, the state for any contractual commitment in excess of the original contract period. The Division of Purchasing and Materials Management shall have the right, at its sole option, to renew the contract for two (2) additional one-year periods, or any portion thereof. In the event the Division of Purchasing and Materials Management exercises such right, all terms and conditions, requirements and specifications of the contract shall remain the same and apply during the renewal period, pursuant to applicable option clauses of this document.
- 2.13.3 Renewal Periods If the option for renewal is exercised by the Division of Purchasing and Materials Management, the contractor shall agree that the prices for the renewal period shall not exceed the maximum price for the applicable renewal period stated on the Pricing Page of the contract.
  - a. If renewal prices are not provided, then prices during renewal periods shall be the same as during the original contract period.
  - b. In addition, the contractor shall understand and agree that renewal period price increases specified in the contract are not automatic. At the time of contract renewal, if the state determines funding does not permit the specified renewal pricing increase or even a portion thereof, the renewal pricing shall remain the same as during the previous contract period. If such action is rejected by the contractor, the contract may be terminated, and a new procurement process may be conducted. The contractor shall also understand and agree the state may determine funding limitations necessitate a decrease in the contractor's pricing for the renewal period(s). If such action is necessary and the contractor rejects the decrease, the contract may be terminated, and a new procurement process may be conducted.

2.13.4 Termination - The Division of Purchasing and Materials Management reserves the right to terminate the contract at any time, for the convenience of the State of Missouri, without penalty or recourse, by giving written notice to the contractor at least thirty (30) calendar days prior to the effective date of such termination. In the event of termination pursuant to this paragraph, all documents, data, reports, supplies, equipment, and accomplishments prepared, furnished or completed by the contractor pursuant to the terms of the contract shall, at the option of the Division of Purchasing and Materials Management, become the property of the State of Missouri. The contractor shall be entitled to receive compensation for services and/or supplies delivered to and accepted by the State of Missouri pursuant to the contract prior to the effective date of termination.

### 2.13.5 Transition:

- a. Upon award of the contract, the contractor shall work with the state agency and any other organizations designated by the state agency to ensure an orderly transition of services and responsibilities under the contract and to ensure the continuity of those services required by the state agency.
- b. Upon expiration, termination, or cancellation of the contract, the contractor shall assist the state agency to ensure an orderly and smooth transfer of responsibility and continuity of those services required under the terms of the contract to an organization designated by the state agency. If requested by the state agency, the contractor shall provide and/or perform any or all of the following responsibilities:
  - 1) The contractor shall deliver, FOB destination, all records, documentation, reports, data, recommendations, or printing elements, etc., which were required to be produced under the terms of the contract to the state agency and/or to the state agency's designee within seven (7) days after receipt of the written request in a format and condition that are acceptable to the state agency.
  - 2) The contractor shall discontinue providing service or accepting new assignments under the terms of the contract, on the date specified by the state agency, in order to ensure the completion of such service prior to the expiration of the contract.
  - 3) If requested in writing via formal contract amendment, the contractor shall agree to continue providing any part or all of the services in accordance with the terms and conditions, requirements and specifications of the contract for a period not to exceed 180 calendar days after the expiration, termination or cancellation date of the contract for a price not to exceed those prices set forth in the contract.
- 2.13.6 Contractor Liability The contractor shall be responsible for any and all personal injury (including death) or property damage as a result of the contractor's negligence involving any equipment or service provided under the terms and conditions, requirements and specifications of the contract. In addition, the contractor assumes the obligation to save the State of Missouri, including its agencies, employees, and assignees, from every expense, liability, or payment arising out of such negligent act.
  - a. The contractor also agrees to hold the State of Missouri, including its agencies, employees, and assignees, harmless for any negligent act or omission committed by any subcontractor or other person employed by or under the supervision of the contractor under the terms of the contract.
  - b. The contractor shall not be responsible for any injury or damage occurring as a result of any negligent act or omission committed by the State of Missouri, including its agencies, employees, and assignees.

c. Under no circumstances shall the contractor be liable for any of the following: (1) third party claims against the state for losses or damages (other than those listed above); or (2) economic consequential damages (including lost profits or savings) or incidental damages, even if the contractor is informed of their possibility.

- 2.13.7 Insurance The contractor shall understand and agree that the State of Missouri cannot save and hold harmless and/or indemnify the contractor or employees against any liability incurred or arising as a result of any activity of the contractor or any activity of the contractor's employees related to the contractor's performance under the contract. Therefore, the contractor must acquire and maintain adequate liability insurance in the form(s) and amount(s) sufficient to protect the State of Missouri, its agencies, its employees, its clients, and the general public against any such loss, damage and/or expense related to his/her performance under the contract. The insurance coverage shall include but not necessarily be limited to general liability and appropriate professional liability. The general and other non-professional liability insurance shall include an endorsement that adds the State of Missouri as an additional insured.
  - a. Written evidence of the insurance shall be provided by the contractor to the state agency prior to performance under the contract. The evidence of insurance shall include, but shall not necessarily be limited to: effective dates of coverage, limits of liability, insurer's name, policy number, endorsement for the non-professional liability insurance naming the State of Missouri as an additional insured, endorsement by representatives of the insurance company, etc. The contract number must be identified on the evidence of insurance coverage. Evidence of self-insurance coverage or of another alternative risk financing mechanism may be utilized provided that such coverage is verifiable and irrevocably reliable and the State of Missouri is protected as an additional insured.
  - b. In the event the insurance coverage is canceled, the state agency must be notified within thirty (30) calendar days.
- 2.13.8 Subcontractors Any subcontracts for the products/services described herein must include appropriate provisions and contractual obligations to ensure the successful fulfillment of all contractual obligations agreed to by the contractor and the State of Missouri and to ensure that the State of Missouri is indemnified, saved, and held harmless from and against any and all claims of damage, loss, and cost (including attorney fees) of any kind related to a subcontract in those matters described in the contract between the State of Missouri and the contractor.
  - a. The contractor shall expressly understand and agree that he/she shall assume and be solely responsible for all legal and financial responsibilities related to the execution of a subcontract.
  - b. The contractor shall agree and understand that utilization of a subcontractor to provide any of the products/services in the contract shall in no way relieve the contractor of the responsibility for providing the products/services as described and set forth herein.
  - c. The contractor must obtain the approval of the State of Missouri prior to establishing any new subcontracting arrangements and before changing any subcontractors. The approval shall not be arbitrarily withheld.
  - d. Pursuant to subsection 1 of section 285.530, RSMo, no contractor or subcontractor shall knowingly employ, hire for employment, or continue to employ an unauthorized alien to perform work within the state of Missouri. In accordance with sections 285.525 to 285.550, RSMo, a general contractor or subcontractor of any tier shall not be liable when such contractor or subcontractor contracts with its direct subcontractor who violates subsection 1 of section 285.530, RSMo, if the contract binding the contractor and subcontractor affirmatively states that
    - 1) The direct subcontractor is not knowingly in violation of subsection 1 of section 285.530, RSMo, and shall not henceforth be in such violation.

2) The contractor or subcontractor receives a sworn affidavit under the penalty of perjury attesting to the fact that the direct subcontractor's employees are lawfully present in the United States.

- 2.13.9 Participation by Other Organizations The contractor must comply with any Organization for the Blind/Sheltered Workshop, Service-Disabled Veteran Business Enterprise (SDVE), and/or Minority Business Enterprise/Women Business Enterprise (MBE/WBE) participation levels committed to in the contractor's awarded proposal.
  - a. The contractor shall prepare and submit to the Division of Purchasing and Materials Management a report detailing all payments made by the contractor to Organizations for the Blind/Sheltered Workshops, SDVEs, and/or MBE/WBEs participating in the contract for the reporting period. The contractor must submit the report on a monthly basis, unless otherwise determined by the Division of Purchasing and Materials Management.
  - b. The Division of Purchasing and Materials Management will monitor the contractor's compliance in meeting the Organizations for the Blind/Sheltered Workshop and SDVE participation levels committed to in the contractor's awarded proposal. The Division of Purchasing and Materials Management in conjunction with the Office of Equal Opportunity (OEO) will monitor the contractor's compliance in meeting the MBE/WBE participation levels committed to in the contractor's awarded proposal. If the contractor's payments to the participating entities are less than the amount committed, the state may cancel the contract and/or suspend or debar the contractor from participating in future state procurements, or retain payments to the contractor in an amount equal to the value of the participation commitment less actual payments made by the contractor to the participating entity. If the Division of Purchasing and Materials Management determines that the contractor becomes compliant with the commitment, any funds retained as stated above, will be released.
  - c. If a participating entity fails to retain the required certification or is unable to satisfactorily perform, the contractor must obtain other certified MBE/WBEs or other organizations for the blind/sheltered workshops or other SDVEs to fulfill the participation requirements committed to in the contractor's awarded proposal.
    - 1) The contractor must obtain the written approval of the Division of Purchasing and Materials Management for any new entities. This approval shall not be arbitrarily withheld.
    - 2) If the contractor cannot obtain a replacement entity, the contractor must submit documentation to the Division of Purchasing and Materials Management detailing all efforts made to secure a replacement. The Division of Purchasing and Materials Management shall have sole discretion in determining if the actions taken by the contractor constitute a good faith effort to secure the required participation and whether the contract will be amended to change the contractor's participation commitment.
  - d. No later than 30 days after the effective date of the first renewal period, the contractor must submit an affidavit to the Division of Purchasing and Materials Management. The affidavit must be signed by the director or manager of the participating Organizations for the Blind/Sheltered Workshop verifying provision of products and/or services and compliance of all contractor payments made to the Organizations for the Blind/Sheltered Workshops. The contractor may use the affidavit available on the Division of Purchasing and Materials Management's website at <a href="http://content.oa.mo.gov/sites/default/files/bswaffidavit.doc">http://content.oa.mo.gov/sites/default/files/bswaffidavit.doc</a> or another affidavit providing the same information.
- 2.13.10 Substitution of Personnel The contractor agrees and understands that the State of Missouri's agreement to the contract is predicated in part on the utilization of the specific key individual(s) and/or personnel qualifications identified in the proposal. Therefore, the contractor agrees that no substitution of such specific key individual(s) and/or personnel qualifications shall be made without the prior written approval

of the state agency. The contractor further agrees that any substitution made pursuant to this paragraph must be equal or better than originally proposed and that the state agency's approval of a substitution shall not be construed as an acceptance of the substitution's performance potential. The State of Missouri agrees that an approval of a substitution will not be unreasonably withheld.

### 2.13.11 Authorized Personnel:

- a. The contractor shall only employ personnel authorized to work in the United States in accordance with applicable federal and state laws. This includes but is not limited to the Illegal Immigration Reform and Immigrant Responsibility Act (IIRIRA) and INA Section 274A.
- b. If the contractor is found to be in violation of this requirement or the applicable state, federal and local laws and regulations, and if the State of Missouri has reasonable cause to believe that the contractor has knowingly employed individuals who are not eligible to work in the United States, the state shall have the right to cancel the contract immediately without penalty or recourse and suspend or debar the contractor from doing business with the state. The state may also withhold up to twenty-five percent of the total amount due to the contractor.
- c. The contractor shall agree to fully cooperate with any audit or investigation from federal, state, or local law enforcement agencies.
- d. If the contractor meets the definition of a business entity as defined in section 285.525, RSMo, pertaining to section 285.530, RSMo, the contractor shall maintain enrollment and participation in the E-Verify federal work authorization program with respect to the employees hired after enrollment in the program who are proposed to work in connection with the contracted services included herein. If the contractor's business status changes during the life of the contract to become a business entity as defined in section 285.525, RSMo, pertaining to section 285.530, RSMo, then the contractor shall, prior to the performance of any services as a business entity under the contract:
  - 1) Enroll and participate in the E-Verify federal work authorization program with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services required herein; AND
  - 2) Provide to the Division of Purchasing and Materials Management the documentation required in the exhibit titled, Business Entity Certification, Enrollment Documentation, and Affidavit of Work Authorization affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program; AND
  - 3) Submit to the Division of Purchasing and Materials Management a completed, notarized Affidavit of Work Authorization provided in the exhibit titled, Business Entity Certification, Enrollment Documentation, and Affidavit of Work Authorization.
- e. In accordance with subsection 2 of section 285.530, RSMo, the contractor should renew their Affidavit of Work Authorization annually. A valid Affidavit of Work Authorization is necessary to award any new contracts.
- 2.13.12 Contractor Status The contractor is an independent contractor and shall not represent the contractor or the contractor's employees to be employees of the State of Missouri or an agency of the State of Missouri. The contractor shall assume all legal and financial responsibility for salaries, taxes, FICA, employee fringe benefits, workers compensation, employee insurance, minimum wage requirements, overtime, etc., and agrees to indemnify, save, and hold the State of Missouri, its officers, agents, and employees, harmless from and against, any and all loss; cost (including attorney fees); and damage of any kind related to such matters.
- 2.13.13 Coordination The contractor shall fully coordinate all contract activities with those activities of the state agency. As the work of the contractor progresses, advice and information on matters covered by the

contract shall be made available by the contractor to the state agency or the Division of Purchasing and Materials Management throughout the effective period of the contract.

- 2.13.14 Property of State The contractor shall agree and understand that all documents, data, reports, supplies, equipment, and accomplishments prepared, furnished, or completed by the contractor pursuant to the terms of the contract shall become the property of the State of Missouri. Upon expiration, termination, or cancellation of the contract, said items shall become the property of the State of Missouri, which shall include all rights and interests for present and future use or sale as deemed appropriate by the state agency.
  - a. The State of Missouri understands and agrees that any ancillary software tools or pre-printed materials (e.g., project management software tools or training software tools, etc.) developed or acquired by the contractor that may be necessary to perform a particular service required hereunder but not required as a specific deliverable of the contract, shall remain the property of the contractor; however, the contractor shall be responsible for ensuring such tools and materials are being used in accordance with applicable intellectual property rights and copyrights.

## 2.13.15 Confidentiality:

- a. The contractor shall agree and understand that all discussions with the contractor and all information gained by the contractor as a result of the contractor's performance under the contract shall be confidential and that no reports, documentation, or material prepared as required by the contract shall be released to the public without the prior written consent of the state agency, unless otherwise required by law.
- b. If required by the state agency, the contractor and any required contractor personnel must sign specific documents regarding confidentiality, security, or other similar documents upon request. Failure of the contractor and any required personnel to sign such documents shall be considered a breach of contract and subject to the cancellation provisions of this document.
- **2.14 Federal Funds Requirements -** The contractor shall understand and agree that the contract may involve the use of federal funds. Therefore, for any federal funds used, the following paragraphs shall apply:
- 2.14.1 Applicable Laws and Regulations In performing its responsibilities under the contract, the contractor shall fully comply with the following Office of Management and Budget (OMB) administrative requirements and cost principles, as applicable, including any subsequent amendments.
  - a. Uniform Administrative Requirements OMB Circular A-102 Grants and Cooperative Agreements with State and Local Governments; and 2 CFR 215 Grants and Other Agreements with Institutions of Higher Learning, Hospitals and Other Non-Profit Organizations (OMB Circular A-110).
  - b. Cost Principles:
    - 1) 2 CFR 225 State, Local and Indian Tribal Governments (OMB Circular A-87);
    - 2) 2 CFR 230 Non-Profit Organizations (OMB Circular A-122);
    - 3) 2 CFR 220 Educational Institutions (OMB Circular A-21);
    - 4) 48 CFR 31.2 For-Profit Organizations; and
    - 5) 45 CFR 74 Appendix E Hospitals.
- 2.14.2 Steven's Amendment In accordance with the Departments of Labor, Health and Human Services, and Education and Related Agencies Appropriations Act, Public Law 101-166, Section 511, "Steven's Amendment", the contractor shall not issue any statements, press releases, and other documents describing projects or programs funded in whole or in part with Federal funds unless the prior approval of the state agency is obtained and unless they clearly state the following as provided by the state agency:

a. The percentage of the total costs of the program or project which will be financed with Federal funds;

- b. The dollar amount of Federal funds for the project or program; and
- c. The percentage and dollar amount of the total costs of the project or program that will be financed by nongovernmental sources.
- 2.14.3 The contractor shall comply with 31 U.S.C. 1352 relating to limitations on use of appropriated funds to influence certain federal contracting and financial transactions. No funds under the contract shall be used to pay the salary or expenses of the contractor, or agent acting for the contractor, to engage in any activity designed to influence legislation or appropriations pending before the United States Congress or Missouri General Assembly. The contractor shall comply with all requirements of 31 U.S.C. 1352 which is incorporated herein as if fully set forth. The contractor shall submit to the state agency, when applicable, Disclosure of Lobbying Activities reporting forms.
- 2.14.4 The contractor shall comply with the requirements of the Single Audit Act Amendments of 1996 (P.L. 104-156) and OMB Circular A-133, including subsequent amendments or revisions, as applicable or 2 CFR 215.26 as it relates to for-profit hospitals and commercial organizations. A copy of any audit report shall be sent to the state agency each contract year if applicable. The contractor shall return to the state agency any funds disallowed in an audit of the contract.
- 2.14.5 The contractor shall comply with the Pro-Children Act of 1994 (20 U.S.C. 6081), which prohibits smoking within any portion of any indoor facility used for the provision of services for children as defined by the Act.
- 2.14.6 The contractor shall comply with 37 CFR part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations, as applicable.
- 2.14.7 The contractor shall comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401 et seq.) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251 et seq.).
- 2.14.8 If the contractor is a sub-recipient as defined in OMB Circular A-133, Section 210, the contractor shall comply with all applicable implementing regulations, and all other laws, regulations and policies authorizing or governing the use of any federal funds paid to the contractor through the contract.
- 2.14.9 The contractor shall comply with the public policy requirements as specified in the Department of Health and Human Services (HHS) Grants Policy Statement:

(http://www.hhs.gov/asfr/ogapa/grantinformation/hhsgps107.pdf).

- 2.14.10 The contractor shall comply with Trafficking Victims Protection Act of 2000 (22 U.S.C. 7104), as amended.
- 2.14.11 The contractor shall provide a drug free workplace in accordance with the Drug Free Workplace Act of 1988 and all applicable regulations. The contractor shall report any conviction of the contractor's personnel under a criminal drug statute for violations occurring on the contractor's premises or off the contractor's premises while conducting official business. A report of a conviction shall be made to the state agency within five (5) working days after the conviction.
- 2.14.12 Non-Discrimination and ADA The contractor shall comply with all federal and state statutes, regulations and executive orders relating to nondiscrimination and equal employment opportunity to the extent applicable to the contract. These include but are not limited to:
  - a. Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color, or national origin (this includes individuals with limited English proficiency) in programs and activities receiving federal financial assistance and Title VII of the Act which

- prohibits discrimination on the basis of race, color, national origin, sex, or religion in all employment activities;
- b. Equal Pay Act of 1963 (P.L. 88 -38, as amended, 29 U.S.C. Section 206 (d));
- c. Title IX of the Education Amendments of 1972, as amended (20 U.S.C 1681-1683 and 1685-1686) which prohibits discrimination on the basis of sex;
- d. Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794) and the Americans with Disabilities Act of 1990 (42 U.S.C. 12101 et seq.) which prohibit discrimination on the basis of disabilities;
- e. The Age Discrimination Act of 1975, as amended (42 U.S.C. 6101-6107) which prohibits discrimination on the basis of age;
- f. Equal Employment Opportunity E.O. 11246, "Equal Employment Opportunity", as amended by E.O. 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity";
- g. Missouri State Regulation, 19 CSR 10-2.010, Civil Rights Requirements;
- h. Missouri Governor's E.O. #94-03 (excluding article II due to its repeal);
- i. Missouri Governor's E.O. #05-30; and
- j. The requirements of any other nondiscrimination federal and state statutes, regulations and executive orders which may apply to the services provided via the contract.

### 2.15 Business Associate Provisions:

- 2.15.1 Health Insurance Portability and Accountability Act of 1996, as amended The state agency and the contractor are both subject to and must comply with provisions of the Health Insurance Portability and Accountability Act of 1996 (HIPAA), as amended by the Health Information Technology for Economic and Clinical Health Act (HITECH) (PL-111-5) (collectively, and hereinafter, HIPAA) and all regulations promulgated pursuant to authority granted therein. The contractor constitutes a "Business Associate" of the state agency. Therefore, the term, "contractor" as used in this section shall mean "Business Associate."
  - a. The contractor agrees that for purposes of the Business Associate Provisions contained herein, terms used but not otherwise defined shall have the same meaning as those terms defined in 45 CFR Parts 160 and 164 and 42 U.S.C. §§ 17921 *et. seq.* including, but not limited to the following:
    - 1) "Access", "administrative safeguards", "confidentiality", "covered entity", "data aggregation", "designated record set", "disclosure", "hybrid entity", "information system", "physical safeguards", "required by law", "technical safeguards", "use" and "workforce" shall have the same meanings as defined in 45 CFR 160.103, 164.103, 164.304, and 164.501 and HIPAA.
    - 2) "Breach" shall mean the unauthorized acquisition, access, use, or disclosure of Protected Health Information which compromises the security or privacy of such information, except as provided in 42 U.S.C. § 17921. This definition shall not apply to the term "breach of contract" as used within the contract.
    - 3) "Business Associate" shall generally have the same meaning as the term "business associate" at 45 CFR 160.103, and in reference to the party to this agreement, shall mean the contractor.
    - 4) "Covered Entity" shall generally have the same meaning as the term "covered entity" at 45 CFR 160.103, and in reference to the party to this agreement, shall mean the state agency.
    - 5) "Electronic Protected Health Information" shall mean information that comes within paragraphs (1)(i) or (1)(ii) of the definition of Protected Health Information as specified below.
    - 6) "Enforcement Rule" shall mean the HIPAA Administrative Simplification: Enforcement; Final Rule at 45 CFR Parts 160 and 164.

7) "HIPAA Rules" shall mean the Privacy, Security, Breach Notification, and Enforcement Rules at 45 CFR Part 160 and Part 164.

- 8) "Individual" shall have the same meaning as the term "individual" in 45 CFR 160.103 and shall include a person who qualifies as a personal representative in accordance with 45 CFR 164.502 (g).
- 9) "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 CFR Part 160 and Part 164, Subparts A and E.
- 10) "Protected Health Information" as defined in 45 CFR 160.103, shall mean individually identifiable health information:
  - (a) Except as provided in paragraph (b) of this definition, that is: (i) Transmitted by electronic media; or (ii) Maintained in electronic media; or (iii) Transmitted or maintained in any other form or medium.
  - (b) Protected Health Information excludes individually identifiable health information in (i) Education records covered by the Family Educational Rights and Privacy Act, as amended, 20 U.S.C. 1232g; (ii) Records described at 20 U.S.C. 1232g(a)(4)(B)(iv); and (iii) Employment records held by a covered entity (state agency) in its role as employer.
- 11) "Security Incident" shall be defined as set forth in the "Obligations of the Contractor" section of the Business Associate Provisions.
- 12) "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 CFR Part 164, Subpart C.
- 13) "Unsecured Protected Health Information" shall mean Protected Health Information that is not secured through the use of a technology or methodology determined in accordance with 42 U.S.C. § 17932 or as otherwise specified by the secretary of Health and Human Services.
- b. The contractor agrees and understands that wherever in this document the term Protected Health Information is used, it shall also be deemed to include Electronic Protected Health Information.
- c. The contractor must appropriately safeguard Protected Health Information which the contractor receives from or creates or receives on behalf of the state agency. To provide reasonable assurance of appropriate safeguards, the contractor shall comply with the business associate provisions stated herein, as well as the provisions of the Health Insurance Portability and Accountability Act of 1996 (HIPAA), as amended by the Health Information Technology for Economic and Clinical Health Act (HITECH) (PL-111-5) and all regulations promulgated pursuant to authority granted therein.
- d. The state agency and the contractor agree to amend the contract as is necessary for the parties to comply with the requirements of HIPAA and the Privacy Rule, Security Rule, Enforcement Rule, and other rules as later promulgated (hereinafter referenced as the regulations promulgated thereunder). Any ambiguity in the contract shall be interpreted to permit compliance with the HIPAA Rules.
- 2.15.2 Permitted Uses and Disclosures of Protected Health Information by the Contractor:

a. The contractor may not use or disclose Protected Health Information in any manner that would violate Subpart E of 45 CFR Part 164 if done by the state agency, except for the specific uses and disclosures in the contract.

- b. The contractor may use or disclose Protected Health Information to perform functions, activities, or services for, or on behalf of, the state agency as specified in the contract, provided that such use or disclosure would not violate HIPAA and the regulations promulgated thereunder.
- c. The contractor may use Protected Health Information to report violations of law to appropriate Federal and State authorities, consistent with 45 CFR 164.502(j)(1) and shall notify the state agency by no later than ten (10) calendar days after the contractor becomes aware of the disclosure of the Protected Health Information.
- d. If required to properly perform the contract and subject to the terms of the contract, the contractor may use or disclose Protected Health Information if necessary for the proper management and administration of the contractor's business.
- e. If the disclosure is required by law, the contractor may disclose Protected Health Information to carry out the legal responsibilities of the contractor.
- f. If applicable, the contractor may use Protected Health Information to provide Data Aggregation services to the state agency as permitted by 45 CFR 164.504(e)(2)(i)(B).
- g. The contractor may not use Protected Health Information to de-identify or re-identify the information in accordance with 45 CFR 164.514(a)-(c) without specific written permission from the state agency to do so.
- h. The contractor agrees to make uses and disclosures and requests for Protected Health Information consistent with the state agency's minimum necessary policies and procedures.

## 2.15.3 Obligations and Activities of the Contractor:

- a. The contractor shall not use or disclose Protected Health Information other than as permitted or required by the contract or as otherwise required by law, and shall comply with the minimum necessary disclosure requirements set forth in 45 CFR § 164.502(b).
- b. The contractor shall use appropriate administrative, physical and technical safeguards to prevent use or disclosure of the Protected Health Information other than as provided for by the contract. Such safeguards shall include, but not be limited to:
  - 1) Workforce training on the appropriate uses and disclosures of Protected Health Information pursuant to the terms of the contract;
  - 2) Policies and procedures implemented by the contractor to prevent inappropriate uses and disclosures of Protected Health Information by its workforce and subcontractors, if applicable;
  - 3) Encryption of any portable device used to access or maintain Protected Health Information or use of equivalent safeguard;
  - 4) Encryption of any transmission of electronic communication containing Protected Health Information or use of equivalent safeguard; and
  - 5) Any other safeguards necessary to prevent the inappropriate use or disclosure of Protected Health Information.

c. With respect to Electronic Protected Health Information, the contractor shall use appropriate administrative, physical and technical safeguards that reasonably and appropriately protect the confidentiality, integrity and availability of the Electronic Protected Health Information that contractor creates, receives, maintains or transmits on behalf of the state agency and comply with Subpart C of 45 CFR Part 164, to prevent use or disclosure of Protected Health Information other than as provided for by the contract.

- d. In accordance with 45 CFR 164.502(e)(1)(ii) and 164.308(b)(2), the contractor shall require that any agent or subcontractor that creates, receives, maintains, or transmits Protected Health Information on behalf of the contractor agrees to the same restrictions, conditions, and requirements that apply to the contractor with respect to such information.
- e. By no later than ten (10) calendar days after receipt of a written request from the state agency, or as otherwise required by state or federal law or regulation, or by another time as may be agreed upon in writing by the state agency, the contractor shall make the contractor's internal practices, books, and records, including policies and procedures and Protected Health Information, relating to the use and disclosure of Protected Health Information received from, created by, or received by the contractor on behalf of the state agency available to the state agency and/or to the Secretary of the Department of Health and Human Services or designee for purposes of determining compliance with the HIPAA Rules and the contract.
- f. The contractor shall document any disclosures and information related to such disclosures of Protected Health Information as would be required for the state agency to respond to a request by an individual for an accounting of disclosures of Protected Health Information in accordance with 42 USCA §17932 and 45 CFR 164.528. By no later than five (5) calendar days of receipt of a written request from the state agency, or as otherwise required by state or federal law or regulation, or by another time as may be agreed upon in writing by the state agency, the contractor shall provide an accounting of disclosures of Protected Health Information regarding an individual to the state agency. If requested by the state agency or the individual, the contractor shall provide an accounting of disclosures directly to the individual. The contractor shall maintain a record of any accounting made directly to an individual at the individual's request and shall provide such record to the state agency upon request.
- g. In order to meet the requirements under 45 CFR 164.524, regarding an individual's right of access, the contractor shall, within five (5) calendar days following a state agency request, or as otherwise required by state or federal law or regulation, or by another time as may be agreed upon in writing by the state agency, provide the state agency access to the Protected Health Information in an individual's designated record set. However, if requested by the state agency, the contractor shall provide access to the Protected Health Information in a designated record set directly to the individual for whom such information relates.
- h. At the direction of the state agency, the contractor shall promptly make any amendment(s) to Protected Health Information in a Designated Record Set pursuant to 45 CFR 164.526.
- i. The contractor shall report to the state agency's Security Officer any security incident immediately upon becoming aware of such incident and shall take immediate action to stop the continuation of any such incident. For purposes of this paragraph, security incident shall mean the attempted or successful unauthorized access, use, modification or destruction of information or interference with systems operations in an information system. This does not include trivial incidents that occur on a daily basis, such as scans, "pings," or unsuccessful attempts that do not penetrate computer networks or servers or result in interference with system operations. By no later than five (5) days after the contractor becomes aware of such incident, the contractor shall provide the state agency's Security Officer with a description of any remedial action taken to mitigate any harmful effect of such incident and a proposed written plan of action for approval that describes plans for preventing any such future security incidents.

j. The contractor shall report to the state agency's Privacy Officer any unauthorized use or disclosure of Protected Health Information not permitted or required as stated herein immediately upon becoming aware of such use or disclosure and shall take immediate action to stop the unauthorized use or disclosure. By no later than five (5) calendar days after the contractor becomes aware of any such use or disclosure, the contractor shall provide the state agency's Privacy Officer with a written description of any remedial action taken to mitigate any harmful effect of such disclosure and a proposed written plan of action for approval that describes plans for preventing any such future unauthorized uses or disclosures.

- k. The contractor shall report to the state agency's Security Officer any breach immediately upon becoming aware of such incident and shall take immediate action to stop the continuation of any such incident. By no later than five (5) days after the contractor becomes aware of such incident, the contractor shall provide the state agency's Security Officer with a description of the breach, the information compromised by the breach, and any remedial action taken to mitigate any harmful effect of such incident and a proposed written plan for approval that describes plans for preventing any such future incidents.
- 1. The contractor's reports required in the preceding paragraphs shall include the following information regarding the security incident, improper disclosure/use, or breach, (hereinafter "incident"):
  - 1) The name, address, and telephone number of each individual whose information was involved if such information is maintained by the contractor;
  - 2) The electronic address of any individual who has specified a preference of contact by electronic mail;
  - 3) A brief description of what happened, including the date(s) of the incident and the date(s) of the discovery of the incident;
  - 4) A description of the types of Protected Health Information involved in the incident (such as full name, Social Security Number, date of birth, home address, account number, or disability code) and whether the incident involved Unsecured Protected Health Information; and
  - 5) The recommended steps individuals should take to protect themselves from potential harm resulting from the incident.
- m. Notwithstanding any provisions of the Terms and Conditions attached hereto, in order to meet the requirements under HIPAA and the regulations promulgated thereunder, the contractor shall keep and retain adequate, accurate, and complete records of the documentation required under these provisions for a minimum of six (6) years as specified in 45 CFR Part 164.
- n. Contractor shall not directly or indirectly receive remuneration in exchange for any Protected Health Information without a valid authorization.
- o. If the contractor becomes aware of a pattern of activity or practice of the state agency that constitutes a material breach of contract regarding the state agency's obligations under the Business Associate Provisions of the contract, the contractor shall notify the state agency's Security Officer of the activity or practice and work with the state agency to correct the breach of contract.
- p. The contractor shall indemnify the state agency from any liability resulting from any violation of the Privacy Rule or Security Rule or Breach arising from the conduct or omission of the contractor or its employee(s), agent(s) or subcontractor(s). The contractor shall reimburse the state agency for any and all actual and direct costs and/or losses, including those incurred under the civil penalties implemented by legal requirements, including but not limited to HIPAA as amended by the Health

Information Technology for Economic and Clinical Health Act, and including reasonable attorney's fees, which may be imposed upon the state agency under legal requirements, including but not limited to HIPAA's Administrative Simplification Rules, arising from or in connection with the contractor's negligent or wrongful actions or inactions or violations of this Agreement.

## 2.15.4 Obligations of the State Agency:

- a. The state agency shall notify the contractor of limitation(s) that may affect the contractor's use or disclosure of Protected Health Information, by providing the contractor with the state agency's notice of privacy practices in accordance with 45 CFR 164.520.
- b. The state agency shall notify the contractor of any changes in, or revocation of, authorization by an Individual to use or disclose Protected Health Information.
- c. The state agency shall notify the contractor of any restriction to the use or disclosure of Protected Health Information that the state agency has agreed to in accordance with 45 CFR 164.522.
- d. The state agency shall not request the contractor to use or disclose Protected Health Information in any manner that would not be permissible under HIPAA and the regulations promulgated thereunder.
- 2.15.5 Expiration/Termination/Cancellation Except as provided in the subparagraph below, upon the expiration, termination, or cancellation of the contract for any reason, the contractor shall, at the discretion of the state agency, either return to the state agency or destroy all Protected Health Information received by the contractor from the state agency, or created or received by the contractor on behalf of the state agency, and shall not retain any copies of such Protected Health Information. This provision shall also apply to Protected Health Information that is in the possession of subcontractor or agents of the contractor.
  - a. In the event the state agency determines that returning or destroying the Protected Health Information is not feasible, the contractor shall extend the protections of the contract to the Protected Health Information for as long as the contractor maintains the Protected Health Information and shall limit the use and disclosure of the Protected Health Information to those purposes that made return or destruction of the information infeasible. If at any time it becomes feasible to return or destroy any such Protected Health Information maintained pursuant to this paragraph, the contractor must notify the state agency and obtain instructions from the state agency for either the return or destruction of the Protected Health Information.
- 2.15.6 Breach of Contract In the event the contractor is in breach of contract with regard to the business associate provisions included herein, the contractor agrees that in addition to the requirements of the contract related to cancellation of contract, if the state agency determines that cancellation of the contract is not feasible, the State of Missouri may elect not to cancel the contract, but the state agency shall report the breach of contract to the Secretary of the Department of Health and Human Services.

### 3. PROPOSAL SUBMISSION INFORMATION

## 3.1 Submission of Proposals:

3.1.1 ELECTRONIC SUBMISSION OF PROPOSALS THROUGH THE ON-LINE BIDDING/VENDOR REGISTRATION SYSTEM WEB SITE IS NOT AVAILABLE FOR THIS RFP.

- 3.1.2 When submitting a proposal, the offeror should include five (5) additional copies along with their original proposal. The front cover of the original proposal should be labeled "original" and the front cover of all copies should be labeled "copy".
  - a. In addition the offeror should provide one (1) copy of their entire proposal, including all attachments, in Microsoft compatible format on a CD(s) or flash drive. The offeror should ensure all copies and all media are identical to the offeror's hardcopy original proposal. In case of a discrepancy, the original hardcopy proposal document shall govern.
  - b. Recycled Products The State of Missouri recognizes the limited nature of our resources and the leadership role of government agencies in regard to the environment. Accordingly, the offeror is requested, but not required, to print the proposal double sided using recycled paper, if possible, and minimize or eliminate the use of non-recyclable materials such as plastic report covers, plastic dividers, vinyl sleeves, and binding. Lengthy proposals may be submitted using printer or other loose leaf paper in a notebook or binder.
  - c. Open Records Pursuant to section 610.021, RSMo, the offeror's proposal shall be considered an open record after a contract is executed or all proposals are rejected. At that time, all proposals are scanned into the Division of Purchasing and Materials Management imaging system.
    - 1) The scanned information will be available for viewing through the Internet from the Division of Purchasing and Materials Management Awarded Bid & Contract Document Search system. Therefore, the offeror is advised not to include any information in the proposal that the offeror does not want to be viewed by the public, including personal identifying information such as social security numbers.
    - 2) In preparing a proposal, the offeror should be mindful of document preparation efforts for imaging purposes and storage capacity that will be required to image the proposals and should limit proposal content to items that provide substance, quality of content, and clarity of information.
- 3.1.3 To facilitate the evaluation process, the offeror is encouraged to organize their proposal into sections that correspond with the individual evaluation categories described herein. The offeror is cautioned that it is the offeror's sole responsibility to submit information related to the evaluation categories and that the State of Missouri is under no obligation to solicit such information if it is not included with the proposal. The offeror's failure to submit such information may cause an adverse impact on the evaluation of the proposal.
  - a. Each section should be titled with each individual evaluation category and all material related to that category should be included therein.
  - b. The proposal should be page numbered.
  - c. The signed page one from the original RFP and all signed amendments should be placed at the beginning of the proposal.
- 3.1.4 Questions Regarding the RFP Except as may be otherwise stated herein, the offeror and the offeror's agents (including subcontractors, employees, consultants, or anyone else acting on their behalf) must direct all of their questions or comments regarding the RFP, the solicitation process, the evaluation, etc., to the buyer of record indicated on the first page of this RFP. Inappropriate contacts to other personnel

are grounds for suspension and/or exclusion from specific procurements. Offerors and their agents who have questions regarding this matter should contact the buyer.

- a. The buyer may be contacted via e-mail or phone as shown on the first page, or via facsimile to 573-526-9816.
- b. Only those questions which necessitate a change to the RFP will be addressed via an amendment to the RFP. Written records of the questions and answers will not be maintained. Offerors are advised that any questions received less than ten calendar days prior to the RFP opening date may not be addressed.
- c. The offeror may contact the Office of Equal Opportunity (OEO) regarding MBE/WBE certification or subcontracting with MBE/WBE companies.
- **3.2 Competitive Negotiation of Proposals -** The offeror is advised that under the provisions of this Request for Proposal, the Division of Purchasing and Materials Management reserves the right to conduct negotiations of the proposals received or to award a contract without negotiations. If such negotiations are conducted, the following conditions shall apply:
- 3.2.1 Negotiations may be conducted in person, in writing, or by telephone.
- 3.2.2 Negotiations will only be conducted with potentially acceptable proposals. The Division of Purchasing and Materials Management reserves the right to limit negotiations to those proposals which received the highest rankings during the initial evaluation phase. All offerors involved in the negotiation process will be invited to submit a best and final offer.
- 3.2.3 Terms, conditions, prices, methodology, or other features of the offeror's proposal may be subject to negotiation and subsequent revision. As part of the negotiations, the offeror may be required to submit supporting financial, pricing and other data in order to allow a detailed evaluation of the feasibility, reasonableness, and acceptability of the proposal.
- 3.2.4 The mandatory requirements of the Request for Proposal shall <u>not</u> be negotiable and shall remain unchanged unless the Division of Purchasing and Materials Management determines that a change in such requirements is in the best interest of the State of Missouri.

### 3.3 Evaluation and Award Process:

3.3.1 After determining that a proposal satisfies the mandatory requirements stated in the Request for Proposal, the evaluator(s) shall use both objective analysis and subjective judgment in conducting a comparative assessment of the proposal in accordance with the evaluation criteria stated below. The contract(s) shall be awarded to the lowest and best proposal(s).

a.	Cost	0 poin	ts
b.	Experience, Reliability, Expertise of Personnel, and Method of Performance90	) poin	ts
c.	MBE/WBE Participation10	) poin	ts

- 3.3.2 After an initial screening process, a question and answer conference or interview may be conducted with the offeror, if deemed necessary by the Division of Purchasing and Materials Management. In addition, the offeror may be asked to make an oral presentation of their proposal during the conference. Attendance cost at the conference shall be at the offeror's expense. All arrangements and scheduling shall be coordinated by the Division of Purchasing and Materials Management.
- 3.3.3 Separate evaluations shall be conducted for School District Administrative Claiming Services and School-Based Direct Services. The award shall be made to the lowest and best offeror for School District Administrative Claiming Services and the lowest and best offeror(s) for School-Based Direct Services.

The State of Missouri reserves the right to make a single award if the same offeror is the lowest and best offeror for School District Administrative Claiming Services and School-Based Direct Services.

### 3.4 Evaluation of Cost:

- 3.4.1 Pricing The offeror must provide pricing as required on the Pricing Page.
- 3.4.2 Objective Evaluation of Cost for School District Administrative Claiming Services—The cost evaluation shall be based on the Estimated Annual Net Recovery to the State (Net Recovery). The evaluation of cost will include the original contract period and potential renewal periods.
  - a. Cost evaluation points shall be determined from the result of the calculation stated above using the following formula:

- 3.4.3 Objective Evaluation of Cost for School-Based Direct Services—The cost evaluation shall be based on the firm, fixed annual price stated on the pricing page. The evaluation of cost will include the original contract period and potential renewal periods.
  - a. Cost evaluation points shall be determined from the result of the calculation stated above using the following formula:

# 3.5 Evaluation of Offeror's Experience and Reliability, Expertise of Personnel, and Method of Performance:

- 3.5.1 Experience and reliability of the offeror's organization will be considered subjectively in the evaluation process. Therefore, the offeror is advised to submit information concerning the offeror's organization and information documenting the offeror's experience in past performances, especially those performances related to the requirements of this RFP. If the offeror is proposing an entity other than the offeror to perform the required services, the offeror should also submit the information requested for such proposed subcontractor.
  - a. Offeror Information The offeror should provide information about the offeror's organization on Exhibit A.
  - b. Experience The offeror should provide information related to previous and current services/contracts of the offeror or offeror's proposed subcontractor where performance was similar to the required services of this RFP. The information may be shown on Exhibit B or in a similar manner
    - 1) If information about current and/or previous experiences is not identified in the proposal or a sufficient number of experiences are not provided, the Division of Purchasing and Materials Management may request such information. If requested, the Division of Purchasing and Materials Management must receive the information by no later than the date specified by the Division of Purchasing and Materials Management at the time of the request. However, the offeror is cautioned that failure to submit the necessary information may have an adverse impact on the subjective evaluation of the offeror's proposal and the State of Missouri is under no obligation to request the information.

2) As part of the evaluation process, the State of Missouri may contact the offeror's references, including references not listed or identified within the offeror's proposal but who have current or previous experiences with the offeror. The offeror shall agree and understand that the State of Missouri is not obligated to contact the offeror's references.

- 3.5.2 The qualifications of the personnel proposed by the offeror to perform the requirements of this RFP, whether from the offeror's organization or from a proposed subcontractor, will be subjectively evaluated. Therefore, the offeror should submit detailed information related to the experience and qualifications, including education and training, of proposed personnel.
  - a. Personnel Expertise The offeror should provide the information requested on Exhibit C for each key person proposed to provide the services required herein.
    - 1) The offeror should clearly identify whether the proposed personnel are to provide School-Based Direct Services or School District Administrative Claiming Services.
    - 2) The information provided should be structured to emphasize relevant qualifications and experience of the personnel in completing contracts/performing services of a similar size and scope to the requirements of this RFP.
    - 3) The information submitted should clearly identify previous experience of the person in performing similar services and should include beginning and ending dates, a description of the role of the person in such performances, results of the services performed, and whether the person is proposed for the same services for the State of Missouri.
  - b. Personnel Qualifications If personnel are not yet hired, the offeror should provide detailed descriptions of the required employment qualifications; and detailed job descriptions of the position to be filled, including the type of person proposed to be hired.
- 3.5.3 Proposals will be subjectively evaluated based on the offeror's plan for performing the requirements of the RFP. Therefore, the offeror should present information which demonstrates the method or manner in which the offeror proposes to satisfy these requirements and which confirms the offeror's ability to satisfy the requirements, including the process the offeror plans to provide in relation to the School District Administrative Claiming and School-Based Direct Services requirements. The language of the narrative should be straightforward and limited to facts, solutions to problems, and plans of action.

## PARAGRAPH REVISED VIA AMENDMENT #2

a. The offeror is highly encouraged to identify and respond **after** each of the Contractual Requirements (Section 2 beginning with 2.1 through 2.12.13) paragraphs and subparagraphs by writing a description of how, when, where, etc. the requirements will be satisfied and otherwise detailing the offeror's understanding of the requirements and ability and methodology to successfully perform all requirements.

## PARAGRAPH ADDED VIA AMENDMENT #2

- b. The offeror should describe in detail the methodology utilized to derive the Estimated Annual Administrative Claim proposed on the Pricing Page. Additionally, the offeror should address any significant difference between the Estimated Annual Administrative Claim proposed on the Pricing Page and the actual School and Charter School Participation and Reimbursement identified herein in item 1.3.4.
- 3.5.4 Economic Impact to Missouri The offeror should respond to the following:
  - a. Provide a description of the proposed services that will be performed and/or the proposed products that will be provided by Missourians and/or Missouri products.
  - b. Provide a description of the economic impact returned to the State of Missouri through tax revenue obligations.

c. Provide a description of the company's economic presence within the State of Missouri (e.g., type of facilities: sales offices; sales outlets; divisions; manufacturing; warehouse; other), including Missouri employee statistics.

## 3.6 Evaluation of Offeror's Minority Business Enterprise (MBE)/ Women Business Enterprise (WBE) Participation:

- 3.6.1 In order for the Division of Purchasing and Materials Management (DPMM) to meet the provisions of Executive Order 05-30, the offeror should secure participation of certified MBEs and WBEs in providing the products/services required in this RFP. The targets of participation recommended by the State of Missouri are 10% MBE and 5% WBE of the total dollar value of the contract.
  - a. These targets can be met by a qualified MBE/WBE offeror themselves and/or through the use of qualified subcontractors, suppliers, joint ventures, or other arrangements that afford meaningful opportunities for MBE/WBE participation.
  - b. The services performed or the products provided by MBE/WBEs must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract. Therefore, if the services performed or the products provided by MBE/WBEs is utilized, to any extent, in the offeror's obligations outside of the contract, it shall not be considered a valid added value to the contract and shall not qualify as participation in accordance with this clause.
  - c. In order to be considered as meeting these targets, the MBE/WBEs must be "qualified" by the proposal opening date (date the proposal is due). (See below for a definition of a qualified MBE/WBE.)
- 3.6.2 The offeror's proposed participation of MBE/WBE firms in meeting the targets of the RFP will be considered in the evaluation process as specified below:
  - a. <u>If Participation Meets Target:</u> Offerors proposing MBE and WBE participation percentages that meet the State of Missouri's target participation percentage of 10% for MBE and 5% for WBE shall be assigned the maximum stated MBE/WBE Participation evaluation points.
  - b. <u>If Participation Exceeds Target:</u> Offerors proposing MBE and WBE participation percentages that exceed the State of Missouri's target participation shall be assigned the same MBE/WBE Participation evaluation points as those meeting the State of Missouri's target participation percentages stated above.
  - c. <u>If Participation Below Target</u>: Offerors proposing MBE and WBE participation percentages that are lower than the State of Missouri's target participation percentages of 10% for MBE and 5% for WBE shall be assigned a proportionately lower number of the MBE/WBE Participation evaluation points than the maximum MBE/WBE Participation evaluation points.
  - d. <u>If No Participation</u>: Offerors failing to propose any commercially useful MBE/WBE participation shall be assigned a score of 0 in this evaluation category.
- 3.6.3 MBE/WBE Participation evaluation points shall be assigned using the following formula:

3.6.4 If the offeror is proposing MBE/WBE participation, in order to receive evaluation consideration for MBE/WBE participation, the offeror <u>must</u> provide the following information with the proposal.

- a. Participation Commitment If the offeror is proposing MBE/WBE participation, the offeror must complete Exhibit D, Participation Commitment, by listing each proposed MBE and WBE, the committed percentage of participation for each MBE and WBE, and the commercially useful products/services to be provided by the listed MBE and WBE. If the offeror submitting the proposal is a qualified MBE and/or WBE, the offeror must include the offeror in the appropriate table on the Participation Commitment Form.
- b. Documentation of Intent to Participate The offeror must either provide a properly completed Exhibit E, Documentation of Intent to Participate Form, signed and dated no earlier than the RFP issuance date by each MBE and WBE proposed or must provide a letter of intent signed and dated no earlier than the RFP issuance date by each MBE and WBE proposed which: (1) must describe the products/services the MBE/WBE will provide and (2) should include evidence that the MBE/WBE is qualified, as defined herein (i.e., the MBE/WBE Certification Number or a copy of MBE/WBE certificate issued by the Missouri OEO). If the offeror submitting the proposal is a qualified MBE and/or WBE, the offeror is not required to complete Exhibit E, Documentation of Intent to Participate Form or provide a recently dated letter of intent.
- 3.6.5 Commitment If the offeror's proposal is awarded, the percentage level of MBE/WBE participation committed to by the offeror on Exhibit D, Participation Commitment, shall be interpreted as a contractual requirement.
- 3.6.6 Definition -- Qualified MBE/WBE:
  - a. In order to be considered a qualified MBE or WBE for purposes of this RFP, the MBE/WBE must be certified by the State of Missouri, Office of Administration, Office of Equal Opportunity (OEO) by the proposal opening date.
  - b. MBE or WBE means a business that is a sole proprietorship, partnership, joint venture, or corporation in which at least fifty-one percent (51%) of the ownership interest is held by minorities or women and the management and daily business operations of which are controlled by one or more minorities or women who own it.
  - c. Minority is defined as belonging to one of the following racial minority groups: African Americans, Native Americans, Hispanic Americans, Asian Americans, American Indians, Eskimos, Aleuts, and other groups that may be recognized by the Office of Advocacy, United States Small Business Administration, Washington, D.C.
- 3.6.7 Resources A listing of several resources that are available to assist offerors in their efforts to identify and secure the participation of qualified MBEs and WBEs is available at the website shown below or by contacting the Office of Equal Opportunity (OEO) at:

Office of Administration, Office of Equal Opportunity (OEO)
Harry S Truman Bldg., Room 630, P.O. Box 809, Jefferson City, MO 65102-0809
Phone: (877) 259-2963 or (573) 751-8130
Fax: (573) 522-8078

Web site: http://oeo.mo.gov

## 3.7 Miscellaneous Submittal Information:

3.7.1 Organizations for the Blind and Sheltered Workshop Preference - Pursuant to section 34.165, RSMo, and 1 CSR 40-1.050, a ten (10) bonus point preference shall be granted to offerors including products and/or services manufactured, produced or assembled by a qualified nonprofit organization for the blind established pursuant to 41 U.S.C. sections 46 to 48c or a sheltered workshop holding a certificate of approval from the Department of Elementary and Secondary Education pursuant to section 178.920, RSMo.

- a. In order to qualify for the ten bonus points, the following conditions must be met and the following evidence must be provided:
  - 1) The offeror must either be an organization for the blind or sheltered workshop or must be proposing to utilize an organization for the blind/sheltered workshop as a subcontractor and/or supplier in an amount that must equal the greater of \$5,000 or 2% of the total dollar value of the contract for purchases not exceeding \$10 million.
  - 2) The services performed or the products provided by an organization for the blind or sheltered workshop must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract. Therefore, if the services performed or the products provided by the organization for the blind or sheltered workshop is utilized, to any extent, in the offeror's obligations outside of the contract, it shall not be considered a valid added value to the contract and shall not qualify as participation in accordance with this clause.
  - 3) If the offeror is proposing participation by an organization for the blind or sheltered workshop, in order to receive evaluation consideration for participation by the organization for the blind or sheltered workshop, the offeror must provide the following information with the proposal:
    - Participation Commitment The offeror must complete Exhibit D, Participation Commitment, by identifying the organization for the blind or sheltered workshop and the commercially useful products/services to be provided by the listed organization for the blind or sheltered workshop. If the offeror submitting the proposal is an organization for the blind or sheltered workshop, the offeror must be listed in the appropriate table on the Participation Commitment Form.
    - Documentation of Intent to Participate The offeror must either provide a properly completed Exhibit E, Documentation of Intent to Participate Form, signed and dated no earlier than the RFP issuance date by the organization for the blind or sheltered workshop proposed or must provide a recently dated letter of intent signed and dated no earlier than the RFP issuance date by the organization for the blind or sheltered workshop which: (1) must describe the products/services the organization for the blind/sheltered workshop will provide and (2) should include evidence of the organization for the blind/sheltered workshop qualifications (e.g. copy of certificate or Certificate Number for Missouri Sheltered Workshop).

NOTE: If the offeror submitting the proposal is an organization for the blind or sheltered workshop, the offeror is not required to complete Exhibit E, Documentation of Intent to Participate Form or provide a recently dated letter of intent.

b. A list of Missouri sheltered workshops can be found at the following Internet address:

c. The websites for the Missouri Lighthouse for the Blind and the Alphapointe Association for the Blind can be found at the following Internet addresses:

http://www.lhbindustries.com http://www.alphapointe.org

- d. Commitment If the offeror's proposal is awarded, the organization for the blind or sheltered workshop participation committed to by the offeror on Exhibit D, Participation Commitment, shall be interpreted as a contractual requirement.
- 3.7.2 Service-Disabled Veteran Business Enterprises (SDVEs) Pursuant to section 34.074, RSMo, and 1 CSR 40-1.050, the Division of Purchasing and Materials Management (DPMM) has a goal of awarding three (3) percent of all contracts for the performance of any job or service to qualified service-disabled veteran business enterprises (SDVEs). A three (3) point bonus preference shall be granted to offerors including products and/or services manufactured, produced or assembled by a qualified SDVE.
  - a. In order to qualify for the three bonus points, the following conditions must be met and the following evidence must be provided:
    - 1) The offeror must either be an SDVE or must be proposing to utilize an SDVE as a subcontractor and/or supplier that provides at least three percent (3%) of the total contract value.
    - 2) The services performed or the products provided by the SDVE must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract. Therefore, if the services performed or the products provided by the SDVE are utilized, to any extent, in the offeror's obligations outside of the contract, it shall not be considered a valid added value to the contract and shall not qualify as participation in accordance with this clause.
    - 3) In order to receive evaluation consideration for participation by an SDVE, the offeror <u>must</u> provide the following information with the proposal:
      - Participation Commitment The offeror must complete Exhibit D, Participation Commitment, by identifying each proposed SDVE, the committed percentage of participation for each SDVE, and the commercially useful products/services to be provided by the listed SDVE. If the offeror submitting the proposal is a qualified SDVE, the offeror must be listed in the appropriate table on the Participation Commitment Form.
      - Documentation of Intent to Participate The offeror must either provide a properly completed Exhibit E, Documentation of Intent to Participate Form, signed and dated no earlier than the RFP issuance date by the SDVE or a recently dated letter of intent signed and dated no earlier than the RFP issuance date by the SDVE which: (1) must describe the products/services the SDVE will provide and (2) must include the SDV Documents described below as evidence that the SDVE is qualified, as defined herein.
      - Service-Disabled Veteran (SDV) Documents If a participating organization is an SDVE, unless previously submitted within the past five (5) years to the DPMM, the offeror <u>must</u> provide the following Service-Disabled Veteran (SDV) documents:
        - ✓ a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty); and

✓ a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs.

## NOTE:

- a) If the offeror submitting the proposal is a qualified SDVE, the offeror must include the SDV Documents as evidence that the offeror qualifies as an SDVE. However, the offeror is not required to complete Exhibit E, Documentation of Intent to Participate Form or provide a recently dated letter of intent.
- b) If the SDVE and SDV are listed on the following Internet address, the offeror is not required to provide the SDV Documents listed above. http://content.oa.mo.gov/sites/default/files/sdvelisting.pdf
- b. Commitment If awarded a contract, the SDVE participation committed to by the offeror on Exhibit D, Participation Commitment, shall be interpreted as a contractual requirement.
- c. Definition Qualified SDVE:
  - 1) SDVE is doing business as a Missouri firm, corporation, or individual or maintaining a Missouri office or place of business, not including an office of a registered agent;
  - 2) SDVE has not less than fifty-one percent (51%) of the business owned by one (1) or more service-disabled veterans (SDVs) or, in the case of any publicly-owned business, not less than fifty-one percent (51%) of the stock of which is owned by one (1) or more SDVs;
  - 3) SDVE has the management and daily business operations controlled by one (1) or more SDVs;
  - 4) SDVE has a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty), and a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs; and
  - 5) SDVE possesses the power to make day-to-day as well as major decisions on matters of management, policy, and operation.
- 3.7.3 Affidavit of Work Authorization and Documentation Pursuant to section 285.530, RSMo, if the offeror meets the section 285.525, RSMo, definition of a "business entity" (<a href="http://www.moga.mo.gov/statutes/C200-299/2850000525.HTM">http://www.moga.mo.gov/statutes/C200-299/2850000525.HTM</a>), the offeror must affirm the offeror's enrollment and participation in the E-Verify federal work authorization program with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services requested herein. The offeror should complete applicable portions of Exhibit F, Business Entity Certification, Enrollment Documentation, and Affidavit of Work Authorization. The applicable portions of Exhibit F must be submitted prior to an award of a contract.
- 3.7.4 Debarment Certification The offeror certifies by signing the signature page of this original document and any amendment signature page(s) that the offeror is not presently debarred, suspended, proposed for debarment, declared ineligible, voluntarily excluded from participation, or otherwise excluded from or ineligible for participation under federal assistance programs. The offeror should complete and return the attached certification regarding debarment, etc., Exhibit G with the proposal. This document must be satisfactorily completed prior to award of the contract.
- 3.7.5 The offeror should complete and submit Exhibit H, Miscellaneous Information.

3.7.6 Business Compliance - The offeror must be in compliance with the laws regarding conducting business in the State of Missouri. The offeror certifies by signing the signature page of this original document and any amendment signature page(s) that the offeror and any proposed subcontractors either are presently in compliance with such laws or shall be in compliance with such laws prior to any resulting contract award. The offeror shall provide documentation of compliance upon request by the Division of Purchasing and Materials Management. The compliance to conduct business in the state shall include, but not necessarily be limited to:

- a. Registration of business name (if applicable)
- b. Certificate of authority to transact business/certificate of good standing (if applicable)
- c. Taxes (e.g., city/county/state/federal)
- d. State and local certifications (e.g., professions/occupations/activities)
- e. Licenses and permits (e.g., city/county license, sales permits)
- f. Insurance (e.g., worker's compensation/unemployment compensation)

## PRICING PAGE REVISED VIA AMENDMENT #2

## 4. PRICING PAGE

The offeror must provide firm, fixed prices for either School District Administrative Claiming Services, School-Based Direct Services, or both School District Administrative Claiming Services and School-Based Direct Services. Separate evaluations shall be conducted for School District Administrative Claiming Services and School-Based Direct Services.

## PARAGRAPH REVISED VIA AMENDMENT #2

4.1 School District Administrative Claiming – If the offeror is proposing to provide the School District Administrative Claiming Services, the offeror shall provide an Estimated Annual Administrative Claim, Firm, Fixed Annual Price, and the Estimated Annual Net Recovery to the state in the table below in accordance with the provisions and requirements of this RFP. The offeror shall not quote an Estimated Annual Administrative Claim which exceeds the Maximum Annual Administrative Claim identified below. In no event shall the Estimated Annual Net Recovery to the state for each renewal option be less than the Estimated Annual Net Recovery for the Original Contract Period. All costs associated with providing the required services shall be included in the stated prices.

The Estimated Annual Net Recovery to the State shall be determined by deducting the Firm, Fixed Annual Price from the Estimated Annual Administrative Claim.

## TABLE REVISED VIA AMENDMENT #2

School District Administrative Claiming-Statewide				
Description	Original Contract Period	First Renewal Period	Second Renewal Period	
Maximum Annual Administrative Claim	\$35,000,000	\$35,000,000	\$35,000,000	
Estimated Annual Administrative Claim	\$	\$	\$	
Firm, Fixed Annual Price for SDAC Services (line item 001)	\$	\$	\$	
Estimated Annual Net Recovery to the State	\$	\$	\$	

**4.2 School-Based Direct Services**– If the offeror is proposing to provide School-Based Direct Services, the offeror shall provide a firm, fixed annual price for the original contract period and maximum annual price for the renewal periods in the table below for the service in accordance with the provisions and requirements of this RFP. All costs associated with providing the required services shall be included in the stated prices.

School-Based Direct Services					
Line Item	Description	Original Contract Period (firm, fixed annual price)	First Renewal Period (maximum annual price)	Second Renewal Period (maximum annual price)	
002	School-Based Direct Services-Statewide	\$	\$	\$	

## EXHIBIT\_A

## **OFFEROR INFORMATION**

The offeror should provide the following information about the offeror's organization:

- a. Provide a brief company history and nature of the business, including the founding date and number of years in business as currently structured, type of services performed, etc. If the company has a website, provide the address.
- b. Describe any prior work that has been subject to Centers for Medicare and Medicaid Services (CMS) or Office of Inspector General (OIG) audits and any findings or outcomes from those audits.
- c. Describe any relevant legal actions, suits, or proceeding, pending or threatened against the offeror's organization within the past twelve months.
- d. The offeror should describe the financial capabilities of the organization, including the financial resources available to sustain and successfully fulfill all contractual obligations.
- e. Describe how services of the contract will be managed, controlled, and supervised in order to ensure satisfactory contract performance.

# EXHIBIT B CURRENT AND PREVIOUS EXPERIENCE

The offeror should complete the table below for references being submitted as demonstration of the offeror and subcontractor's current and previous experience. In addition, the offeror is advised that if the contact person listed for the reference is unable to be reached during the evaluation, the listed experience may not be considered.

NAME OF OFFEROR:					
Name of Reference (Company)	Address (Address, City, State, Zip)	Contact Person Name Phone # E-mail Address	Dates of Services:	Dollar Value of Services	Description of Services Performed

EXHIBIT REVISED VIA AMENDMENT #2

## EXHIBIT C

## EXPERTISE OF KEY PERSONNEL

(Please complete this table for each key person proposed)

Name of Person	Proposed Service(identify if person will provide Direct Services or School District Administrative Claiming Services by placing a check in the appropriate box)	Proposed total hours per quarter to be spent on proposed services	Educational Degree(s) and major	Relevant Experience	Current License(s)/ Certification(s) Specialized Training Completed	Proposed Role/ Title/Function	Length of time with the organization	Previous employment if person has been employed less than three (3) years
	□ SDAC □ Direct Services							
	□ SDAC □ Direct Services							
	□ SDAC □ Direct Services							
	□ SDAC □ Direct Services							
	□ SDAC □ Direct Services							

## EXHIBIT D PARTICIPATION COMMITMENT

Minority Business Enterprise/Women Business Enterprise (MBE/WBE) and/or Organization for the Blind/Sheltered Workshop and/or Service-Disabled Veteran Business Enterprise (SDVE) Participation Commitment — If the offeror is committing to participation by or if the offeror is a qualified MBE/WBE and/or organization for the blind/sheltered workshop and/or a qualified SDVE, the offeror must provide the required information in the appropriate table(s) below for the organization proposed and must submit the completed exhibit with the offeror's proposal.

For Minority Business Enterprise (MBE) and/or Woman Business Enterprise (WBE) Participation, if proposing an entity certified as both MBE and WBE, the offeror must either (1) enter the participation percentage under MBE or WBE, <u>or</u> must (2) divide the participation between both MBE and WBE. If dividing the participation, do not state the total participation on both the MBE and WBE Participation Commitment tables below. Instead, <u>divide</u> the total participation as proportionately appropriate between the tables below.

MBE Participation Commitment Table  (The services performed or the products provided by the listed MBE must provide a commercially useful function related to				
the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.)				
Name of Each Qualified Minority Business Enterprise (MBE) Proposed	Committed Percentage of Participation for Each MBE (% of the Actual Total Contract Value)	Description of Products/Services to be Provided by Listed MBE  The offeror should also include the paragraph number(s) from the RFP which requires the product/service the MBE is proposed to perform and describe how the proposed product/ service constitutes added value and will be exclusive to the contract.		
School District Administrative Claiming	3			
1.	%	Product/Service(s) proposed:  RFP Paragraph References:		
2.	%	Product/Service(s) proposed:  RFP Paragraph References:		
Total MBE Percentage:	%			
School-Based Direct Services				
1.	%	Product/Service(s) proposed:  RFP Paragraph References:		
2.	%	Product/Service(s) proposed:  RFP Paragraph References:		
Total MBE Percentage:	%			

### **WBE Participation Commitment Table** (The services performed or the products provided by the listed WBE must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.) **Description of Products/Services to be Provided by Committed** Percentage of **Listed WBE** Name of Each Qualified Women The offeror should also include the paragraph **Participation Business Enterprise (WBE)** *number(s) from the RFP which requires the* for Each WBE **Proposed** (% of the Actual product/service the WBE is proposed to perform and **Total Contract** describe how the proposed product/service constitutes Value) added value and will be exclusive to the contract. **School District Administrative Claiming** Product/Service(s) proposed: 1. % RFP Paragraph References: 2. Product/Service(s) proposed: % RFP Paragraph References: **Total WBE Percentage:** % **School-Based Direct Services** 1. Product/Service(s) proposed: % RFP Paragraph References: 2. Product/Service(s) proposed: % RFP Paragraph References: **Total WBE Percentage: %**

## Organization for the Blind/Sheltered Workshop Commitment Table By completing this table, the offeror commits to the use of the organization at the greater of \$5,000 or 2% of the actual total dollar value of contract. (The services performed or the products provided by the listed Organization for the Blind/Sheltered Workshop must provide

a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.)

## Description of Products/Services to be Provided by Listed Organization for the Blind/Sheltered Workshop *The offeror should also include the paragraph number(s)* Name of Organization for the Blind or Sheltered from the RFP which requires the product/service the **Workshop Proposed** organization for the blind/sheltered workshop is proposed to perform and describe how the proposed product/service constitutes added value and will be exclusive to the contract. School District Administrative Claiming Product/Service(s) proposed: 1. RFP Paragraph References: 2. Product/Service(s) proposed: RFP Paragraph References: **School-Based Direct Services** 1 Product/Service(s) proposed: RFP Paragraph References: 2. Product/Service(s) proposed: RFP Paragraph References:

### **SDVE Participation Commitment Table** (The services performed or the products provided by the listed SDVE must provide a commercially useful function related to the delivery of the contractually-required service/product in a manner that will constitute an added value to the contract and shall be performed/provided exclusive to the performance of the contract.) **Description of Products/Services to be Provided by Committed** Percentage of **Listed SDVE** Name of Each Qualified Service-The offeror should also include the paragraph **Participation Disabled Veteran Business** *number(s) from the RFP which requires the* for Each SDVE **Enterprise (SDVE) Proposed** (% of the Actual product/service the SDVE is proposed to perform and Total Contract describe how the proposed product/service constitutes Value) added value and will be exclusive to the contract. **School District Administrative Claiming** Product/Service(s) proposed: 1. % RFP Paragraph References: 2. Product/Service(s) proposed: % RFP Paragraph References: **Total SDVE Percentage: % School-Based Direct Services** 1. Product/Service(s) proposed: % RFP Paragraph References: 2. Product/Service(s) proposed: % RFP Paragraph References: **Total SDVE Percentage: %**

## EXHIBIT E

## DOCUMENTATION OF INTENT TO PARTICIPATE

If the offeror is proposing to include the participation of a Minority Business Enterprise/Women Business Enterprise (MBE/WBE) and/or Organization for the Blind/Sheltered Workshop and/or qualified Service-Disabled Veteran Business Enterprise (SDVE) in the provision of the products/services required in the RFP, the offeror must either provide a recently dated letter of intent, signed and dated no earlier than the RFP issuance date, from each organization documenting the following information, or complete and provide this Exhibit with the offeror's proposal.

~ Copy This Form For Each Organization Proposed ~ Offeror Name: This Section To Be Completed by Participating Organization: By completing and signing this form, the undersigned hereby confirms the intent of the named participating organization to provide the products/services identified herein for the offeror identified above. Indicate appropriate business classification(s): Organization for the Blind WBE Sheltered Workshop **SDVE** Name of Organization: (Name of MBE, WBE, Organization for the Blind, Sheltered Workshop, or SDVE) Contact Name: Email: Phone #: Address (If SDVE, provide MO Address): City: Fax #: State/Zip: Certification # SDVE's Website Certification (or attach copy of certification) **Expiration** Address: Date: Service-Disabled SDV's Veteran's (SDV) Name: Signature: (Please Print) PRODUCTS/SERVICES PARTICIPATING ORGANIZATION AGREED TO PROVIDE Describe the products/services you (as the participating organization) have agreed to provide: **Authorized Signature:** 

Authorized Signature of Participating Organization (MBE, WBE, Organization for the Blind, Sheltered Workshop, or SDVE)

Date
(Dated no earlier than
the RFP issuance date)

## **EXHIBIT E (continued)**

## **DOCUMENTATION OF INTENT TO PARTICIPATE**

## SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE (SDVE)

If a participating organization is an SDVE, unless the Service-Disabled Veteran (SDV) documents were previously submitted within the past five (5) years to the Division of Purchasing and Materials Management (DPMM), the offeror **must** provide the following SDV documents:

- a copy of the SDV's award letter from the Department of Veterans Affairs or a copy of the SDV's discharge paper (DD Form 214, Certificate of Release or Discharge from Active Duty), AND
- a copy of the SDV's documentation certifying disability by the appropriate federal agency responsible for the administration of veterans' affairs.

(NOTE: The SDV's award letter, the SDV's discharge paper, and the SDV's documentation certifying disability shall be considered confidential pursuant to subsection 14 of section 610.021, RSMo.)

The offeror should check the appropriate statement below and, if applicable, provide the requested

□ No, I have not previously submitted the SDV documents specified above to the DPMM and therefore have enclosed the SDV documents.
 □ Yes, I previously submitted the SDV documents specified above within the past five (5) years to the DPMM.
 □ Date SDV Documents were Submitted:
 □ Previous Proposal/Contract Number for Which the SDV Documents were Submitted:
 □ (if applicable and known)

(NOTE: If the proposed SDVE and SDV are listed on the DPMM SDVE database located at <a href="http://content.oa.mo.gov/sites/default/files/sdvelisting.pdf">http://content.oa.mo.gov/sites/default/files/sdvelisting.pdf</a>, then the SDV documents have been submitted to the DPMM within the past five [5] years. However, if it has been determined that an SDVE at any time no longer meets the requirements stated above, the DPMM will remove the SDVE and associated SDV from the database.)

FOR STATE USE ONLY		
SDV Documents - Verification Completed By:		
- '		
Buyer	Date	
Buyer	Buto	

# EXHIBIT F BUSINESS ENTITY CERTIFICATION, ENROLLMENT DOCUMENTATION, AND AFFIDAVIT OF WORK AUTHORIZATION

## **BUSINESS ENTITY CERTIFICATION:**

The offeror must certify their current business status by completing either Box A or Box B or Box C on this Exhibit.

<u>BOX A</u> :	To be completed by a non-business entity as defined below.
BOX B:	To be completed by a business entity who has not yet completed and submitted documentation
	pertaining to the federal work authorization program as described at
	http://www.dhs.gov/files/programs/gc_1185221678150.shtm.
BOX C:	To be completed by a business entity who has current work authorization documentation on file with
	a Missouri state agency including Division of Purchasing and Materials Management.

**Business entity,** as defined in section 285.525, RSMo, pertaining to section 285.530, RSMo, is any person or group of persons performing or engaging in any activity, enterprise, profession, or occupation for gain, benefit, advantage, or livelihood. The term "business entity" shall include but not be limited to self-employed individuals, partnerships, corporations, contractors, and subcontractors. The term "business entity" shall include any business entity that possesses a business permit, license, or tax certificate issued by the state, any business entity that is exempt by law from obtaining such a business permit, and any business entity that is operating unlawfully without such a business permit. The term "business entity" shall not include a self-employed individual with no employees or entities utilizing the services of direct sellers as defined in subdivision (17) of subsection 12 of section 288.034, RSMo.

Note: Regarding governmental entities, business entity includes Missouri schools, Missouri universities (other than stated in Box C), out of state agencies, out of state schools, out of state universities, and political subdivisions. A business entity does not include Missouri state agencies and federal government entities.

BOX A – CURRENTLY NOT A BUSINESS ENTITY			
I certify that (Company/Ind	lividual Name) <b>DOES NOT CURRENTLY MEET</b>		
the definition of a business entity, as defined in section as stated above, because: (check the applicable busines			
$\Box$ - I am a self-employed individual with no en	mployees; OR		
$\Box$ - The company that I represent employs the	services of direct sellers as defined in subdivision		
(17) of subsection 12 of section 288.034, RSM	lo.		
I certify that I am not an alien unlawfully present in			
(Company/Individual Name) is awarded a contract fo (RFP Number) and if the business status changes during			
defined in section 285.525, RSMo pertaining to section	285.530, RSMo then, prior to the performance of any		
services as a business entity,	d provide the Division of Purchasing and Materials		
	Management with all documentation required in Box B of this exhibit.		
Authorized Representative's Name (Please Print)	Authorized Representative's Signature		
•			
Company Name (if applicable)	Date		

## **EXHIBIT F, continued**

(Complete the following if you DO NOT have the E-Verify documentation and a current Affidavit of Work Authorization already on file with the State of Missouri. If completing Box B, do not complete Box C.)

	BOX B – CURRENT BUSINESS ENTITY STATUS	
I certify t		
defined ii	n section 285.525, RSMo pertaining to section 285.530.	
	horized Business Entity Representative's ne (Please Print)  Authorized Business Entity Representative's Signature	
Bus	iness Entity Name Date	
E-M	fail Address	
	iness entity, the offeror must perform/provide each of the following. The offeror should check each to mpletion/submission of all of the following:  Enroll and participate in the E-Verify federal work authorization program (Website: http://www.dhs.gov/files/programs/gc_1185221678150.shtm; Phone: 888-464-4218; Email: e-verify@dhs.gov) with respect to the employees hired after enrollment in the program who are proposed to work in connection with the services required herein;  AND	
□- Provide documentation affirming said company's/individual's enrollment and participation in the E-Verify federal work authorization program. Documentation shall include EITHER the E-Verify Employment Eligibility Verification page listing the offeror's name and company ID OR a page from the E-Verify Memorandum of Understanding (MOU) listing the offeror's name and the MOU signature page completed and signed, at minimum, by the offeror and the Department of Homeland Security – Verification Division. If the signature page of the MOU lists the offeror's name and company ID, then no additional pages of the MOU must be submitted;		
	AND	
	Submit a completed, notarized Affidavit of Work Authorization provided on the next page of this Exhibit.	

## **EXHIBIT F, continued**

## **AFFIDAVIT OF WORK AUTHORIZATION:**

The offeror who meets the section 285.525, following Affidavit of Work Authorization.	RSMo, definition of a business entity must complete and return the
	(Name of Business Entity Authorized Representative) as est being duly sworn on my oath, affirm
(Business Entity Name) is enrolled and will program with respect to employees hired after with the services related to contract(s) with the accordance with subsection 2 of section 285.	continue to participate in the E-Verify federal work authorization renrollment in the program who are proposed to work in connection the State of Missouri for the duration of the contract(s), if awarded in 530, RSMo. I also affirm that (Business)
Entity Name) does not and will not knowing the contracted services provided under the contracted	ly employ a person who is an unauthorized alien in connection with ntract(s) for the duration of the contract(s), if awarded.
	we are true and correct. (The undersigned understands that false the penalties provided under section 575.040, RSMo.)
Authorized Representative's Signature	Printed Name
Title	Date
E-Mail Address	E-Verify Company ID Number
Subscribed and sworn to before me this	of I am
commissioned as a notary public within the C	ounty of, State of, State of
, and my commis	ssion expires on
Signature of Notary	

## **EXHIBIT F, continued**

(Complete the following if you have the E-Verify documentation and a current Affidavit of Work Authorization already on file with the State of Missouri. If completing Box C, do not complete Box B.)

BOX C – AFFIDAVIT ON FILE - CURP	RENT BUSINESS ENTITY STATUS			
I certify that (Business Entity Medined in section 285.525, RSMo pertaining to section participates in the E-Verify federal work authorization enrollment in the program who are proposed to work in contact the State of Missouri. We have previously provided duniversity that affirms enrollment and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that was previously provided included the federal contact and participation in the documentation that the documentation is the documentation that the docum	program with respect to the employees hired after onnection with the services related to contract(s) with ocumentation to a Missouri state agency or public e E-Verify federal work authorization program. The			
<ul> <li>✓ The E-Verify Employment Eligibility Verification page OR a page from the E-Verify Memorandum of Understanding (MOU) listing the offeror's name and the MOU signature page completed and signed by the offeror and the Department of Homeland Security – Verification Division</li> <li>✓ A current, notarized Affidavit of Work Authorization (must be completed, signed, and notarized within the past twelve months).</li> </ul>				
Name of <b>Missouri State Agency</b> or <b>Public University*</b> to Which Previous E-Verify Documentation Submitted:  (*Public University includes the following five schools under chapter 34, RSMo: Harris-Stowe State University – St. Louis; Missouri Southern State University – Joplin; Missouri Western State University – St. Joseph; Northwest Missouri State University – Maryville; Southeast Missouri State University – Cape Girardeau.)				
<b>Date</b> of Previous E-Verify Documentation Submission:				
Previous <b>Bid/Contract Number</b> for Which Previous E-Ve	erify Documentation Submitted: (if known)			
Authorized Business Entity Representative's Name (Please Print)	Authorized Business Entity Representative's Signature			
Business Entity Name	Date			
E-Mail Address	E-Verify MOU Company ID Number			
FOR STATE OF MISSOURI USE ONLY				
Documentation Verification Completed By:				
Buyer	Date			

## **EXHIBIT G**

# <u>Certification Regarding</u> <u>Debarment, Suspension, Ineligibility and Voluntary Exclusion</u> Lower Tier Covered Transactions

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 29 CFR Part 98 Section 98.510, Participants' responsibilities. The regulations were published as Part VII of the May 26, 1988, Federal Register (pages 19160-19211).

## (BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS FOR CERTIFICATION)

- (1) The prospective recipient of Federal assistance funds certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- Where the prospective recipient of Federal assistance funds is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Company Name	DUNS # (if known)
	_ 31.3 ()
Authorized Representative's Printed Name	Authorized Representative's Title
Authorized Representative's Signature	Date

## Instructions for Certification

- 1. By signing and submitting this proposal, the prospective recipient of Federal assistance funds is providing the certification as set out below.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective recipient of Federal assistance funds knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Department of Labor (DOL) may pursue available remedies, including suspension and/or debarment.
- 3. The prospective recipient of Federal assistance funds shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective recipient of Federal assistance funds learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective recipient of Federal assistance funds agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the DOL.
- 6. The prospective recipient of Federal assistance funds further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may but is not required to check the <u>List</u> of Parties Excluded from Procurement or Nonprocurement Programs.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntary excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the DOL may pursue available remedies, including suspension and/or debarment.

## **EXHIBIT H**

## **MISCELLANEOUS INFORMATION**

## **Outside United States**

If any products and/or services offered under this RFP are being manufactured or performed at sites outside the United States, the offeror MUST disclose such fact and provide details in the space below or on an attached page.

Are products and/or services being manufactured or performed at sites outside the United States?	Yes	 No	
Describe and provide details:			

## **Employee/Conflict of Interest:**

Offerors who are elected or appointed officials or employees of the State of Missouri or any political				
subdivision thereof, serving in an executive or administrative capacity, must comply with sections				
105.450 to 105.458, RSMo, regarding conflict of interest. If the offeror or any owner of the offeror's				
organization is currently an elected or appointed official or an employee of the State of Missouri or any				
political subdivision thereof, please provide the following information:				
Name and title of elected or appointed official or				
employee of the State of Missouri or any political				
subdivision thereof:				
If employee of the State of Missouri or political				
subdivision thereof, provide name of state agency or				
political subdivision where employed:				
Percentage of ownership interest in offeror's				
organization held by elected or appointed official or	0/			
employee of the State of Missouri or political				
subdivision thereof:				

## STATE OF MISSOURI DIVISION OF PURCHASING AND MATERIALS MANAGEMENT TERMS AND CONDITIONS -- REQUEST FOR PROPOSAL

#### 1. TERMINOLOGY/DEFINITIONS

Whenever the following words and expressions appear in a Request for Proposal (RFP) document or any amendment thereto, the definition or meaning described below shall apply.

- a. <u>Agency and/or State Agency</u> means the statutory unit of state government in the State of Missouri for which the equipment, supplies, and/or services are being purchased by the **Division of Purchasing and Materials Management (DPMM)**. The agency is also responsible for payment.
- b. Amendment means a written, official modification to an RFP or to a contract.
- c. <u>Attachment</u> applies to all forms which are included with an RFP to incorporate any informational data or requirements related to the performance requirements and/or specifications
- d. Proposal Opening Date and Time and similar expressions mean the exact deadline required by the RFP for the receipt of sealed proposals.
- e. Offeror means the person or organization that responds to an RFP by submitting a proposal with prices to provide the equipment, supplies, and/or services as required in the RFP document.
- f. Buyer means the procurement staff member of the DPMM. The Contact Person as referenced herein is usually the Buyer.
- g. Contract means a legal and binding agreement between two or more competent parties, for a consideration for the procurement of equipment, supplies, and/or services.
- h. Contractor means a person or organization who is a successful offeror as a result of an RFP and who enters into a contract.
- i. Exhibit applies to forms which are included with an RFP for the offeror to complete and submit with the sealed proposal prior to the specified opening date and time
- j. Request for Proposal (RFP) means the solicitation document issued by the DPMM to potential offerors for the purchase of equipment, supplies, and/or services as described in the document. The definition includes these Terms and Conditions as well as all Pricing Pages, Exhibits, Attachments, and Amendments thereto.
- k. May means that a certain feature, component, or action is permissible, but not required.
- 1. Must means that a certain feature, component, or action is a mandatory condition.
- m. <u>Pricing Page(s)</u> applies to the form(s) on which the offeror must state the price(s) applicable for the equipment, supplies, and/or services required in the RFP. The pricing pages must be completed and submitted by the offeror with the sealed proposal prior to the specified proposal opening date and time.
- n. RSMo (Revised Statutes of Missouri) refers to the body of laws enacted by the Legislature which govern the operations of all agencies of the State of Missouri. Chapter 34 of the statutes is the primary chapter governing the operations of DPMM.
- Shall has the same meaning as the word <u>must</u>.
- p. Should means that a certain feature, component and/or action is desirable but not mandatory.

#### 2. APPLICABLE LAWS AND REGULATIONS

- a. The contract shall be construed according to the laws of the State of Missouri. The contractor shall comply with all local, state, and federal laws and regulations related to the performance of the contract to the extent that the same may be applicable.
- b. To the extent that a provision of the contract is contrary to the Constitution or laws of the State of Missouri or of the United States, the provisions shall be void and unenforceable. However, the balance of the contract shall remain in force between the parties unless terminated by consent of both the contractor and the DPMM.
- c. The contractor must be registered and maintain good standing with the Secretary of State of the State of Missouri and other regulatory agencies, as may be required by law or regulations.
- d. The contractor must timely file and pay all Missouri sales, withholding, corporate and any other required Missouri tax returns and taxes, including interest and additions to tax.
- e. The exclusive venue for any legal proceeding relating to or arising out of the RFP or resulting contract shall be in the Circuit Court of Cole County, Missouri.
- f. The contractor shall only employ personnel authorized to work in the United States in accordance with applicable federal and state laws and Executive Order 07-13 for work performed in the United States.

## 3. OPEN COMPETITION/REQUEST FOR PROPOSAL DOCUMENT

- a. It shall be the offeror's responsibility to ask questions, request changes or clarification, or otherwise advise the DPMM if any language, specifications or requirements of an RFP appear to be ambiguous, contradictory, and/or arbitrary, or appear to inadvertently restrict or limit the requirements stated in the RFP to a single source. Any and all communication from offerors regarding specifications, requirements, competitive proposal process, etc., must be directed to the buyer from the DPMM, unless the RFP specifically refers the offeror to another contact. Such e-mail, fax, or phone communication should be received at least ten calendar days prior to the official proposal opening date.
- b. Every attempt shall be made to ensure that the offeror receives an adequate and prompt response. However, in order to maintain a fair and equitable procurement process, all offerors will be advised, via the issuance of an amendment to the RFP, of any relevant or pertinent information related to the procurement. Therefore, offerors are advised that unless specified elsewhere in the RFP, any questions received less than ten calendar days prior to the RFP opening date may not be answered.
- c. Offerors are cautioned that the only official position of the State of Missouri is that which is issued by the DPMM in the RFP or an amendment thereto. No other means of communication, whether oral or written, shall be construed as a formal or official response or statement.
- d. The DPMM monitors all procurement activities to detect any possibility of deliberate restraint of competition, collusion among offerors, price-fixing by offerors, or any other anticompetitive conduct by offerors which appears to violate state and federal antitrust laws. Any suspected violation shall be referred to the Missouri Attorney General's Office for appropriate action.
- e. The RFP is available for viewing and downloading on the state's On-Line Bidding/Vendor Registration System website. Registered offerors are electronically notified of the proposal opportunity based on the information maintained in the State of Missouri's vendor database. If a registered offeror's e-mail address is incorrect, the offeror must update the e-mail address themselves on the state's On-Line Bidding/Vendor Registration System website.
- f. The DPMM reserves the right to officially amend or cancel an RFP after issuance. It shall be the sole responsibility of the offeror to monitor the State of Missouri On-Line Bidding/Vendor Registration System website at: <a href="https://www.moolb.mo.gov">https://www.moolb.mo.gov</a> to obtain a copy of the amendment(s). Registered offerors who received e-mail notification of the proposal opportunity when the RFP was established and registered offerors who have responded to the RFP on-line prior to an amendment being issued will receive e-mail notification of the amendment(s). Registered offerors who received e-mail notification of the proposal opportunity when the RFP was established and registered offerors who have responded to the proposal on-line prior to a cancellation being issued will receive e-mail notification of a cancellation issued prior to the exact closing time and date specified in the RFP.

## 4. PREPARATION OF PROPOSALS

- a. Offerors **must** examine the entire RFP carefully. Failure to do so shall be at offeror's risk.
- b. Unless otherwise specifically stated in the RFP, all specifications and requirements constitute minimum requirements. All proposals must meet or exceed the stated specifications and requirements.
- c. Unless otherwise specifically stated in the RFP, any manufacturer names, trade names, brand names, information and/or catalog numbers listed in a specification and/or requirement are for informational purposes only and are not intended to limit competition. The offeror may offer any brand which meets or exceeds the specification for any item, but must state the manufacturer's name and model number for any such brands in the proposal. In addition, the offeror shall explain, in detail, (1) the reasons why the proposed equivalent meets or exceeds the specifications and/or requirements and (2) why the proposed equivalent should not be considered an exception thereto. Proposals which do not comply with the requirements and specifications are subject to rejection without clarification.
- d. Proposals lacking any indication of intent to offer an alternate brand or to take an exception shall be received and considered in complete compliance with the specifications and requirements as listed in the RFP.
- e. In the event that the offeror is an agency of state government or other such political subdivision which is prohibited by law or court decision from complying with certain provisions of an RFP, such an offeror may submit a proposal which contains a list of statutory limitations and identification of those prohibitive clauses. The offeror should include a complete list of statutory references and citations for each provision of the RFP, which is affected by this paragraph. The statutory limitations and prohibitive clauses may (1) be requested to be clarified in writing by DPMM or (2) be accepted without further clarification if the statutory limitations and prohibitive clauses are deemed acceptable by DPMM. If DPMM determines clarification of the statutory limitations and prohibitive clauses is necessary, the clarification will be conducted in order to agree to language that reflects the intent and compliance of such law and/or court order and the RFP.
- f. All equipment and supplies offered in a proposal must be new, of current production, and available for marketing by the manufacturer unless the RFP clearly specifies that used, reconditioned, or remanufactured equipment and supplies may be offered.
- g. Prices shall include all packing, handling and shipping charges FOB destination, freight prepaid and allowed unless otherwise specified in the RFP.
- h. Proposals, including all prices therein, shall remain valid for 90 days from proposal opening or Best and Final Offer (BAFO) submission unless otherwise indicated. If the proposal is accepted, the entire proposal, including all prices, shall be firm for the specified contract period.
- i. Any foreign offeror not having an Employer Identification Number assigned by the United States Internal Revenue Service (IRS) must submit a completed IRS Form W-8 prior to or with the submission of their proposal in order to be considered for award.

#### 5. SUBMISSION OF PROPOSALS

- a. Proposals may be submitted by delivery of a hard copy to the DPMM office. Electronic submission of proposals by registered offerors through the State of Missouri's On-Line Bidding/Vendor Registration System website is not available unless stipulated in the RFP. Delivered proposals must be sealed in an envelope or container, and received in the DPMM office located at 301 West High St, Rm 630 in Jefferson City, MO no later than the exact opening time and date specified in the RFP. All proposals must (1) be submitted by a duly authorized representative of the offeror's organization, (2) contain all information required by the RFP, and (3) be priced as required. Hard copy proposals may be mailed to the DPMM post office box address. However, it shall be the responsibility of the offeror to ensure their proposal is in the DPMM office (address listed above) no later than the exact opening time and date specified in the RFP.
- b. The sealed envelope or container containing a proposal should be clearly marked on the outside with (1) the official RFP number and (2) the official opening date and time. Different proposals should not be placed in the same envelope, although copies of the same proposal may be placed in the same envelope.
- c. A proposal submitted electronically by a registered offeror may be modified on-line prior to the official opening date and time. A proposal which has been delivered to the DPMM office may be modified by signed, written notice which has been received by the DPMM prior to the official opening date and time specified. A proposal may also be modified in person by the offeror or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to modify a proposal shall not be honored.
- d. A proposal submitted electronically by a registered offeror may be canceled on-line prior to the official opening date and time. A proposal which has been delivered to the DPMM office may only be withdrawn by a signed, written document on company letterhead transmitted via mail, e-mail, or facsimile which has been received by the DPMM prior to the official opening date and time specified. A proposal may also be withdrawn in person by the offeror or its authorized representative, provided proper identification is presented before the official opening date and time. Telephone or telegraphic requests to withdraw a proposal shall not be honored.
- e. A proposal may also be withdrawn after the proposal opening through submission of a written request by an authorized representative of the offeror. Justification of withdrawal decision may include a significant error or exposure of proposal information that may cause irreparable harm to the offeror.
- f. When submitting a proposal electronically, the registered offeror indicates acceptance of all RFP terms and conditions by clicking on the "Submit" button on the Electronic Bid Response Entry form. Offerors delivering a hard copy proposal to DPMM must sign and return the RFP cover page or, if applicable, the cover page of the last amendment thereto in order to constitute acceptance by the offeror of all RFP terms and conditions. Failure to do so may result in rejection of the proposal unless the offeror's full compliance with those documents is indicated elsewhere within the offeror's response.
- g. Faxed proposals shall not be accepted. However, faxed and e-mail no-bid notifications shall be accepted.

## 6. PROPOSAL OPENING

- a. Proposal openings are public on the opening date and at the opening time specified on the RFP document. Only the names of the respondents shall be read at the proposal opening. All vendors may view the same proposal response information on the state's On-Line Bidding/Vendor Registration System website. The contents of the responses shall not be disclosed at this time.
- b. Proposals which are not received in the DPMM office prior to the official opening date and time shall be considered late, regardless of the degree of lateness, and normally will not be opened. Late proposals may only be opened under extraordinary circumstances in accordance with 1 CSR 40-1.050.

### 7. PREFERENCES

- a. In the evaluation of proposals, preferences shall be applied in accordance with chapter 34, RSMo, other applicable Missouri statutes, and applicable Executive Orders. Contractors should apply the same preferences in selecting subcontractors.
- b. By virtue of statutory authority, a preference will be given to materials, products, supplies, provisions and all other articles produced, manufactured, mined, processed or grown within the State of Missouri and to all firms, corporations or individuals doing business as Missouri firms, corporations or individuals. Such preference shall be given when quality is equal or better and delivered price is the same or less.
- c. In accordance with Executive Order 05-30, contractors are encouraged to utilize certified minority and women-owned businesses in selecting subcontractors.

## 8. EVALUATION/AWARD

- a. Any clerical error, apparent on its face, may be corrected by the buyer before contract award. Upon discovering an apparent clerical error, the buyer shall contact the offeror and request clarification of the intended proposal. The correction shall be incorporated in the notice of award. Examples of apparent clerical errors are: 1) misplacement of a decimal point; and 2) obvious mistake in designation of unit.
- b. Any pricing information submitted by an offeror shall be subject to evaluation if deemed by the DPMM to be in the best interest of the State of Missouri.

c. The offeror is encouraged to propose price discounts for prompt payment or propose other price discounts that would benefit the State of Missouri. However, unless otherwise specified in the RFP, pricing shall be evaluated at the maximum potential financial liability to the State of Missouri.

- d. Awards shall be made to the offeror whose proposal (1) complies with all mandatory specifications and requirements of the RFP and (2) is the lowest and best proposal, considering price, responsibility of the offeror, and all other evaluation criteria specified in the RFP and any subsequent negotiations and (3) complies with chapter 34, RSMo, other applicable Missouri statutes, and all applicable Executive Orders.
- e. In the event all offerors fail to meet the same mandatory requirement in an RFP, DPMM reserves the right, at its sole discretion, to waive that requirement for all offerors and to proceed with the evaluation. In addition, the DPMM reserves the right to waive any minor irregularity or technicality found in any individual proposal.
- f. The DPMM reserves the right to reject any and all proposals.
- g. When evaluating a proposal, the State of Missouri reserves the right to consider relevant information and fact, whether gained from a proposal, from an offeror, from offeror's references, or from any other source.
- h. Any information submitted with the proposal, regardless of the format or placement of such information, may be considered in making decisions related to the responsiveness and merit of a proposal and the award of a contract.
- i. Negotiations may be conducted with those offerors who submit potentially acceptable proposals. Proposal revisions may be permitted for the purpose of obtaining best and final offers. In conducting negotiations, there shall be no disclosure of any information submitted by competing offerors.
- j. Any award of a contract shall be made by notification from the DPMM to the successful offeror. The DPMM reserves the right to make awards by item, group of items, or an all or none basis. The grouping of items awarded shall be determined by DPMM based upon factors such as item similarity, location, administrative efficiency, or other considerations in the best interest of the State of Missouri.
- k. Pursuant to section 610.021, RSMo, proposals and related documents shall not be available for public review until after a contract is executed or all proposals are rejected.
- 1. The DPMM posts all proposal results on the On-line Bidding/Vendor Registration System website for all vendors to view for a reasonable period after proposal award and maintains images of all proposal file material for review. Offerors who include an e-mail address with their proposal will be notified of the award results via e-mail.
- m. The DPMM reserves the right to request clarification of any portion of the offeror's response in order to verify the intent of the offeror. The offeror is cautioned, however, that its response may be subject to acceptance or rejection without further clarification.
- n. Any proposal award protest must be received within ten (10) business days after the date of award in accordance with the requirements of 1 CSR 40-1.050 (9).
- o. The final determination of contract(s) award shall be made by DPMM.

#### 9. CONTRACT/PURCHASE ORDER

- a. By submitting a proposal, the offeror agrees to furnish any and all equipment, supplies and/or services specified in the RFP, at the prices quoted, pursuant to all requirements and specifications contained therein.
- b. A binding contract shall consist of: (1) the RFP, amendments thereto, and any Best and Final Offer (BAFO) request(s) with RFP changes/additions, (2) the contractor's proposal including any contractor BAFO response(s), (3) clarification of the proposal, if any, and (4) DPMM's acceptance of the proposal by "notice of award" or by "purchase order." All Exhibits and Attachments included in the RFP shall be incorporated into the contract by reference.
- c. A notice of award issued by the State of Missouri does not constitute an authorization for shipment of equipment or supplies or a directive to proceed with services. Before providing equipment, supplies and/or services for the State of Missouri, the contractor must receive a properly authorized purchase order or other form of authorization given to the contractor at the discretion of the state agency.
- d. The contract expresses the complete agreement of the parties and performance shall be governed solely by the specifications and requirements contained therein. Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the contractor and the DPMM or by a modified purchase order prior to the effective date of such modification. The contractor expressly and explicitly understands and agrees that no other method and/or no other document, including correspondence, acts, and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.

## 10. INVOICING AND PAYMENT

- a. The State of Missouri does not pay state or federal taxes unless otherwise required under law or regulation.
- b. The statewide financial management system has been designed to capture certain receipt and payment information. For each purchase order received, an invoice must be submitted that references the purchase order number and must be itemized in accordance with items listed on the purchase order. Failure to comply with this requirement may delay processing of invoices for payment.
- c. The contractor shall not transfer any interest in the contract, whether by assignment or otherwise, without the prior written consent of the DPMM.
- d. Payment for all equipment, supplies, and/or services required herein shall be made in arrears unless otherwise indicated in the RFP.
- e. The State of Missouri assumes no obligation for equipment, supplies, and/or services shipped or provided in excess of the quantity ordered. Any unauthorized quantity is subject to the state's rejection and shall be returned at the contractor's expense.
- f. All invoices for equipment, supplies, and/or services purchased by the State of Missouri shall be subject to late payment charges as provided in section 34.055, RSMo
- g. The State of Missouri reserves the right to purchase goods and services using the state purchasing card.

## 11. DELIVERY

Time is of the essence. Deliveries of equipment, supplies, and/or services must be made no later than the time stated in the contract or within a reasonable period of time, if a specific time is not stated.

#### 12. INSPECTION AND ACCEPTANCE

- a. No equipment, supplies, and/or services received by an agency of the state pursuant to a contract shall be deemed accepted until the agency has had reasonable opportunity to inspect said equipment, supplies, and/or services.
- b. All equipment, supplies, and/or services which do not comply with the specifications and/or requirements or which are otherwise unacceptable or defective may be rejected. In addition, all equipment, supplies, and/or services which are discovered to be defective or which do not conform to any warranty of the contractor upon inspection (or at any later time if the defects contained were not reasonably ascertainable upon the initial inspection) may be rejected.
- c. The State of Missouri reserves the right to return any such rejected shipment at the contractor's expense for full credit or replacement and to specify a reasonable date by which replacements must be received.
- d. The State of Missouri's right to reject any unacceptable equipment, supplies, and/or services shall not exclude any other legal, equitable or contractual remedies the state may have.

#### 13. WARRANTY

a. The contractor expressly warrants that all equipment, supplies, and/or services provided shall: (1) conform to each and every specification, drawing, sample or other description which was furnished to or adopted by the DPMM, (2) be fit and sufficient for the purpose expressed in the RFP, (3) be merchantable, (4) be of good materials and workmanship, and (5) be free from defect.

b. Such warranty shall survive delivery and shall not be deemed waived either by reason of the state's acceptance of or payment for said equipment, supplies, and/or services.

#### 14. CONFLICT OF INTEREST

- a. Elected or appointed officials or employees of the State of Missouri or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.452 and 105.454, RSMo, regarding conflict of interest.
- b. The contractor hereby covenants that at the time of the submission of the proposal the contractor has no other contractual relationships which would create any actual or perceived conflict of interest. The contractor further agrees that during the term of the contract neither the contractor nor any of its employees shall acquire any other contractual relationships which create such a conflict.

#### 15. REMEDIES AND RIGHTS

- a. No provision in the contract shall be construed, expressly or implied, as a waiver by the State of Missouri of any existing or future right and/or remedy available by law in the event of any claim by the State of Missouri of the contractor's default or breach of contract.
- b. The contractor agrees and understands that the contract shall constitute an assignment by the contractor to the State of Missouri of all rights, title and interest in and to all causes of action that the contractor may have under the antitrust laws of the United States or the State of Missouri for which causes of action have accrued or will accrue as the result of or in relation to the particular equipment, supplies, and/or services purchased or procured by the contractor in the fulfillment of the contract with the State of Missouri.

### 16. CANCELLATION OF CONTRACT

- a. In the event of material breach of the contractual obligations by the contractor, the DPMM may cancel the contract. At its sole discretion, the DPMM may give the contractor an opportunity to cure the breach or to explain how the breach will be cured. The actual cure must be completed within no more than 10 working days from notification, or at a minimum the contractor must provide DPMM within 10 working days from notification a written plan detailing how the contractor intends to cure the breach.
- b. If the contractor fails to cure the breach or if circumstances demand immediate action, the DPMM will issue a notice of cancellation terminating the contract immediately. If it is determined the DPMM improperly cancelled the contract, such cancellation shall be deemed a termination for convenience in accordance with the contract
- c. If the DPMM cancels the contract for breach, the DPMM reserves the right to obtain the equipment, supplies, and/or services to be provided pursuant to the contract from other sources and upon such terms and in such manner as the DPMM deems appropriate and charge the contractor for any additional costs incurred thereby.
- d. The contractor understands and agrees that funds required to fund the contract must be appropriated by the General Assembly of the State of Missouri for each fiscal year included within the contract period. The contract shall not be binding upon the state for any period in which funds have not been appropriated, and the state shall not be liable for any costs associated with termination caused by lack of appropriations.

## 17. COMMUNICATIONS AND NOTICES

Any notice to the offeror/contractor shall be deemed sufficient when deposited in the United States mail postage prepaid, transmitted by facsimile, transmitted by email or hand-carried and presented to an authorized employee of the offeror/contractor.

## 18. BANKRUPTCY OR INSOLVENCY

- a. Upon filing for any bankruptcy or insolvency proceeding by or against the contractor, whether voluntary or involuntary, or upon the appointment of a receiver, trustee, or assignee for the benefit of creditors, the contractor must notify the DPMM immediately.
- b. Upon learning of any such actions, the DPMM reserves the right, at its sole discretion, to either cancel the contract or affirm the contract and hold the contractor responsible for damages.

## 19. INVENTIONS, PATENTS AND COPYRIGHTS

The contractor shall defend, protect, and hold harmless the State of Missouri, its officers, agents, and employees against all suits of law or in equity resulting from patent and copyright infringement concerning the contractor's performance or products produced under the terms of the contract.

## 20. NON-DISCRIMINATION AND AFFIRMATIVE ACTION

In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall agree not to discriminate against recipients of services or employees or applicants for employment on the basis of race, color, religion, national origin, sex, age, disability, or veteran status unless otherwise provided by law. If the contractor or subcontractor employs at least 50 persons, they shall have and maintain an affirmative action program which shall include:

- a. A written policy statement committing the organization to affirmative action and assigning management responsibilities and procedures for evaluation and dissemination;
- b. The identification of a person designated to handle affirmative action;
- c. The establishment of non-discriminatory selection standards, objective measures to analyze recruitment, an upward mobility system, a wage and salary structure, and standards applicable to layoff, recall, discharge, demotion, and discipline;
- d. The exclusion of discrimination from all collective bargaining agreements; and
- e. Performance of an internal audit of the reporting system to monitor execution and to provide for future planning.

If discrimination by a contractor is found to exist, the DPMM shall take appropriate enforcement action which may include, but not necessarily be limited to, cancellation of the contract, suspension, or debarment by the DPMM until corrective action by the contractor is made and ensured, and referral to the Attorney General's Office, whichever enforcement action may be deemed most appropriate.

## 21. AMERICANS WITH DISABILITIES ACT

In connection with the furnishing of equipment, supplies, and/or services under the contract, the contractor and all subcontractors shall comply with all applicable requirements and provisions of the Americans with Disabilities Act (ADA).

#### 22. FILING AND PAYMENT OF TAXES

The commissioner of administration and other agencies to which the state purchasing law applies shall not contract for goods or services with a vendor if the vendor or an affiliate of the vendor makes sales at retail of tangible personal property or for the purpose of storage, use, or consumption in this state but fails to collect and properly pay the tax as provided in chapter 144, RSMo. For the purposes of this section, "affiliate of the vendor" shall mean any person or entity that is controlled by or is under common control with the vendor, whether through stock ownership or otherwise. Therefore offeror's failure to maintain compliance with chapter 144, RSMo, may eliminate their proposal from consideration for award.

#### 23. TITLES

Titles of paragraphs used herein are for the purpose of facilitating reference only and shall not be construed to infer a contractual construction of language.

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